

Structural Change with Long-Run Income and Price Effects*

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Abstract

We present a multi-sector model of growth that accommodates long-run real income effects and sectoral price trends. Consistent with post-war data from OECD countries, our model generates constant aggregate growth rates, constant interest rates and non-constant sectoral expenditure shares (non-homothetic Engel curves). Our model is consistent with the decline in agriculture, the hump-shaped evolution of manufacturing and the rise of services both in nominal and real terms. We estimate the demand system derived from the model –which takes a simple log-linear form– using historical data on sectoral shares from 30 different countries and household survey data. We show that our model parsimoniously accounts for the broad patterns of sectoral reallocation observed among rich, miracle and developing economies in the post-war period.

Keywords: Structural Transformation, Non-homothetic preferences,

JEL Classification: E2, O1, O4, O5.

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1 Introduction

Economies undergo large sectoral reallocations of capital and labor as they develop, a phenomenon known as structural transformation (Kuznets, 1973; Maddison, 1980; Vries et al., 2014). These reallocations along the growth process lead to a gradual reduction of the importance of agriculture and an increase in manufacturing. As growth progresses, services eventually emerge as the largest sector in the economy (Herrendorf et al., 2014). Understanding these sweeping changes in sectoral composition along the development path constitutes a core theme of economic growth. Two leading theories of structural transformation focus on mechanisms involving production and demand. Production-side theories explain the reallocation patterns as a result of variations in the rate of technological growth across sectors, as reflected in sectoral prices (Baumol, 1967; Ngai and Pissarides, 2007).¹ Demand-side theories emphasize the role of heterogeneous sectoral income elasticities (non-homothetic demand) in driving structural transformation as an economy grows and becomes wealthier, e.g., Kongsamut et al., 2001.

These two theories have testable predictions for the shape of Engel curves, which can help identify their relevance.² If structural transformations are driven by price effects as predicted by supply-side theories, sectoral expenditure shares should be uncorrelated with income (or aggregate consumption) after controlling for relative prices. If instead, structural transformation is driven by wealth effects, sectoral Engel curves should not be flat after controlling for relative prices. In agriculture, the slope should be declining in aggregate consumption, while for services the slope should be increasing. Indeed, since the form of non-homotheticity generally assumed in standard models is transitory, the slope of sectoral Engel curves should vanish over time as the expenditure shares should become eventually constant and the Engel curve, flat. Which of these predictions are borne by the data?

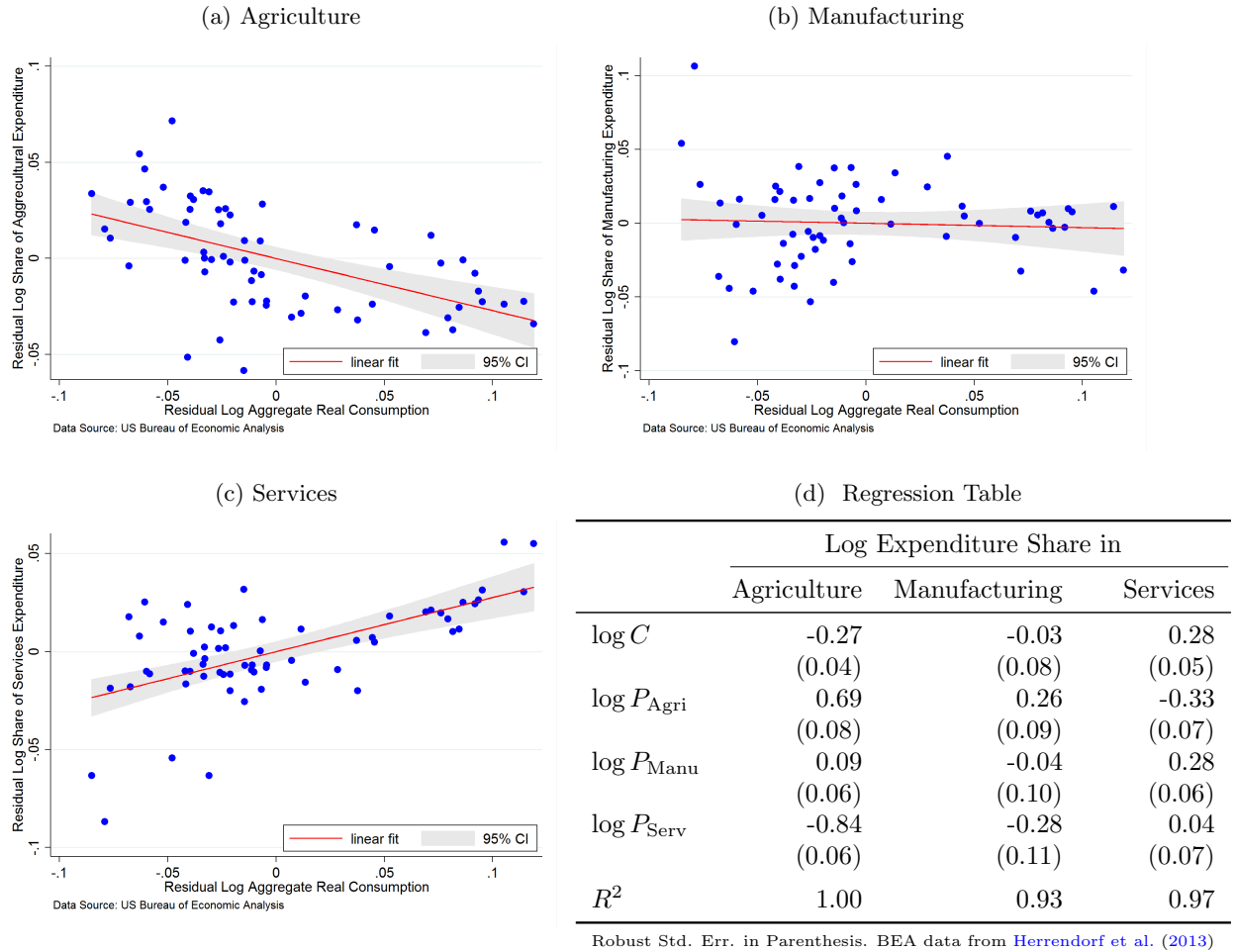
To explore this question, Figure 1 plots the relationship between the (log) expenditure share in agriculture (1a), manufacturing (1b) and services (1c) against (log) consumption in the United States. In all plots, we have controlled for sectoral relative prices. This exercise reveals interesting findings.³ First, residual expenditure shares and residual consumption are strongly correlated in agricultural goods and services. In the former, the relationship is negative while in the latter it is positive. Second, Engel curves are roughly linear. That is, despite being an advanced country that started its structural transformation almost a century before our sample, the structural transformation in the U.S. has continued at a

¹Acemoglu and Guerrieri (2008) provide an alternative view for the role of technology in structural transformation based on capital deepening. In their theory, cross-sector variations in labor shares drives the reallocation of resources in the economy along the growth path. This theory has the same implications for the shape of Engel curves as supply-side theories.

²Engel curves are defined as the relationship between sectoral shares and aggregate real wealth when sectoral prices remain constant.

³Figure 6 in the Appendix shows that the same results hold when analyzing OECD countries.

Figure 1: Partial Correlations of Expenditure Share and Real Consumption for the U.S. in the postwar period



roughly constant pace over the last 60 years.

These findings are inconsistent with existing models of structural transformation. The strong relationship between *residual* (log) expenditure shares and *residual* (log) consumption suggests that forces other than trends in sectoral prices are important to understand structural transformations. The linearity of these relationships speaks against existing models of preference non-homotheticity where structural transformations are transitory phenomena.⁴

In this paper, we provide a simple theory of structural transformation that rationalizes these facts. The model builds on the standard framework used in recent empirical work on structural transformation (e.g., Herrendorf et al., 2014). The key departure from the standard framework is that we introduce a utility function that generates heterogeneous, non-homothetic sectoral demands for all levels of income, including when income grows toward

⁴This has been discussed elsewhere, e.g., Buera and Kaboski (2009) and Matsuyama (2009).

infinity. Moreover, our model also allows for trends in relative prices. Thus, our framework can accommodate asymptotically non-vanishing demand and supply factors affecting the long-run growth rate.

This environment yields the following theoretical results. First, our model is consistent with the presence of structural transformation along a constant growth path, even in the absence of trends in relative prices. In particular, it can account for the log-linear relationships between aggregate consumption and the service and agricultural shares in GDP presented in Figures (1a) and (1c). Second, unlike standard models with Stone-Geary preferences, our model has a balanced growth path even in the presence of long-run trends in relative prices. Third, in our framework, the long-run growth rate of real aggregate consumption in this economy deviates from the growth rate of GDP and is partly determined by sectoral income elasticities. Intuitively, this occurs because sectoral shares are affected (also asymptotically) by the elasticity of sectoral consumption with respect to aggregate consumption. Finally, under plausible assumptions, we show that our model has an aggregate representation. That is, we can derive expressions for aggregate consumption using simple summary statistics of household expenditures.

To empirically evaluate the model, we use structural equations derived from our theory to estimate the elasticities that characterize our utility function. We use data on cross-country, historical, sectoral shares that differ in the geographies and periods covered and in the measures of economic activity used to capture the structural transformation. A major finding is that the estimates of the elasticity of substitution and the relative slope of the Engel curves in the different sectors are robust to countries, time periods and economic measures of sectoral activity used. This demonstrates that the patterns presented in Figure 1 not only characterize the Engel curves in the U.S. but also apply to broader group of countries. In addition to the high goodness of fit achieved, we take the robustness of the structural parameters as evidence in favor of the model's ability to account for structural transformations.

A key parameter singled out in the literature is the elasticity of substitution between consumption of different goods and services. Our estimate of the elasticity of substitution is around 0.7. Taking advantage of an aggregation result that we derive for our model, we explore whether our estimates are biased by the omission of aggregate drivers of sectoral demand (e.g., sectoral demand shocks). In particular, we reestimate our model using household level data from the Consumer Expenditure Survey (CES). Our estimates from the CES are very similar to the baseline from the aggregate cross-country panel suggesting that they are not biased.

In contrast to [Herrendorf et al. \(2013\)](#), we observe a much smaller change in the elasticity of substitution when we estimate it using data on consumption expenditure rather than value added to measure sectoral economic activity. In particular, our estimate of the elasticity of substitution falls to 0.57 when using gross output for the United States. [Herrendorf et al. \(2013\)](#) and [Buera and Kaboski \(2009\)](#) obtain an estimate of zero using a Stone-Geary speci-

fication. [Herrendorf et al. \(2013\)](#) provide the very plausible argument that the different ways to aggregate the consumption in certain substitutable categories in the expenditure versus value added classifications lowers the estimate of the elasticity of substitution when using the latter data. However, while we also find that the estimated elasticity of substitution is lower using value added data, we find it reassuring that our estimate of substitution does not drop to zero when using the specification derived from our model.

Both relative prices and income effects turn out to be important contributors to structural transformations. However, we find that income effects are more important than sectoral substitution driven by relative price trends, in contrast to some of the prior empirical findings based on transitory nonhomothetic preferences. The root cause of this finding is that in our framework income effects are not hard-wired to have only transitory effects on the structural transformation. Once we allow for long-run effects of income in sectoral growth, our estimates imply a relatively larger contribution of wealth effects to the reallocation patterns observed across the world.

A key feature of structural transformations is that the evolution of nominal and real sectoral measures of activity follow very similar patterns. Standard models of supply-side driven structural transformations cannot account for this basic regularity, as pointed out by [Herrendorf et al. \(2014\)](#). In contrast, our model does account for the high correlation between nominal and real transformations. This is a consequence of the strong role of wealth effects in generating reallocation patterns among different sectors in our framework.

We show in a series of case studies that our model is consistent with the hump-shaped patterns observed in the evolution of manufacturing employment share in some developed and developing economies. We conclude by extending the analysis in two dimensions. First, we consider thinner disaggregations of the data (10 sectors) to show that the framework can be used to understand sectoral reallocation patterns within manufacturing and services—which, as pointed out by [Jorgenson and Timmer \(2011\)](#), is becoming increasingly important to understand structural transformation in advanced economies. Second, we generalize the class of preferences used in our analysis to allow for more flexible relationships between income and sectoral shares. Using this more flexible specification, we employ our estimates from the post-WWII US data to accurately backcast the evolution of the sectoral shares between 1870 and 1945.

Related Literature. [Boppart \(2013\)](#) has recently introduced a sub-class of price-independent-generalized-linear (PIGL) preferences that also yield income effects in the long-run. We note that there are significant differences between our approach and Boppart's. His focus is on accounting for the evolution of consumption of goods relative to services over time and in the cross-section. In consequence, the preferences chosen by Boppart can only have two goods

with a non-homothetic demand entering the (indirect) utility function.⁵ This is in contrast with the purpose of this paper, in which we are interested in formulating a theory for more than two sectors. Thus, we want to accommodate for potentially more than two sectors with non-homothetic demand.⁶

We note that the nonhomothetic CES preferences that we propose may be a natural choice for the exercise of decomposing structural reallocations into an income and a price effect. These preferences characterize the income effect with constant sectoral real income elasticities and the price effects with constant elasticities of substitution. In contrast, Stone-Geary preferences or PIGL preferences have embedded a parametric pattern for the evolution of elasticities over time.⁷ However, there is no economic rationale *a priori* to assume particular linkages between the income and the substitution effects along the path of development.⁸ Nonhomothetic CES preferences structurally decompose the variations in sectoral shares into the effects of prices and real income and therefore enable us to examine the role of each factor separately.

Our paper also relates to the vast and rich empirical and quantitative literature aiming at quantifying the role of non-homotheticities on growth and development (see, among others, Gollin et al., 2002, Duarte and Restuccia, 2010, Alvarez-Cuadrado and Poschke, 2011). Buera and Kaboski (2009) and Dennis and Iscan (2009) have noted the limits of the Stone-Geary utility function to match long time series or cross-sections of countries with different income levels. In recent work, Świącki (2014) uses an indirect utility function that also features non-vanishing income effects. Świącki estimates a static structural model in which he allows for international trade, intersectorial wedges and non-constant elasticities of substitution across goods. He finds that income and price effects account for most of the variation in his panel of countries for 1970-2005.

The rest of the paper is organized as follows. Section 2 presents the model. Section 3 contains the estimation and model evaluation for a panel of 29 countries for the period 1947-2005. Section 4 analyzes aggregate macroeconomic time series and household expenditure data for the United States. Section 5 analyzes in greater detail our cross-country results and extends it in several directions. Section 6 concludes.

⁵In fact, the non-homotheticity of demand is governed only by one parameter. Thus, there is a parametric link between the demand systems of the two goods.

⁶One additional advantage of our model is that it generates simple log-linear demand equations that enables structural estimation of the relevant elasticities using data on cross-country sectoral shares.

⁷In fact, Hanoch (1975) shows that this is generically true for all explicitly additively separable utility functions. The preferences used recently in the international trade literature by Fielor (2011) and Caron et al. (2014) also fall in this category.

⁸Appendix A provides more details on the nature of the differences between these preferences with regard to the evolution of elasticities.

2 Model

In this section, we provide a model of exogenous multisectoral growth where both the rate of technological progress and income elasticities remain asymptotically heterogenous across sectors.

2.1 Preferences and the Household Problem

A unit mass of households with identical preferences consumes goods and services produced in I different sectors, inelastically supplies one unit of labor, and owns all the capital. Households take the sequence of wages, rental prices of capital, and sectoral prices $\{w_t, R_t, \{p_{it}\}_i\}_t$ as given, and choose an infinite sequence of capital stocks $\{K_t\}_{t=0}^\infty$ as well as a sequence of per capita composite consumption goods $\{C_t\}_{t=0}^\infty$ solving the following maximization problem:

$$\begin{aligned} & \max_{\{C_{it}, K_{it}\}} \sum_{t=0}^\infty \beta^t \left(\frac{C_t^{1-\theta} - 1}{1-\theta} \right) \\ & \text{subject to } K_{t+1} + \sum_{i=1}^I p_{it} C_{it} \leq w_t + K_t (1 - \delta + R_t), \end{aligned} \quad (1)$$

where δ is the rental price of capital. The composite consumption good C_t aggregates sectoral consumption goods $\{C_{it}\}_{i=1}^I$. We allow for nonhomotheticity in consumer preferences by introducing a generalization of the CES aggregator through the implicitly defined function:

$$\sum_{i=1}^I \Omega_i C_t^{\frac{\epsilon_i - \sigma}{\sigma}} C_{it}^{\frac{\sigma - 1}{\sigma}} = 1, \quad (2)$$

where $\sigma \in (0, 1)$ is the elasticity of substitution. Each sector i is distinguished by a parameter $\epsilon_i \in \mathbb{R}$ that is a measure of the income elasticity of demand for the good produced by that sector. The standard CES aggregator is a special case of the function introduced in Equation (2) where the elasticity parameter is the same for all sectors $\epsilon_i = 1$.

The next lemma characterizes necessary conditions for a sequence of sectoral consumption goods to be a solution to the household problem.

Lemma 1. *Household Behavior.* *If the preferences and the budget constraint of the household are described by Equations (1) and (2), and the household faces a sequence of prices $\{w_t, R_t, \{p_{it}\}_i\}_t$, then any interior solution has to satisfy two conditions:*

1. *The intratemporal allocation of consumption across sectors satisfies*

$$C_{it} = \Omega_i \left(\frac{p_{it}}{P_t} \right)^{-\sigma} C_t^{\epsilon_i}, \quad (3)$$

where P_t is an aggregate price index defined as the ratio of total consumption expenditure $E_t \equiv \sum_i p_i C_i$ (nominal consumption) to the real aggregate consumption C_t . Aggregate price

index and nominal aggregate consumption consumption are given by the following expression:

$$P_t \equiv \frac{E_t}{C_t} = \frac{1}{C_t} \left[\sum_{i=1}^I \Omega_i C_t^{\epsilon_i - \sigma} p_i^{1 - \sigma} \right]^{\frac{1}{1 - \sigma}}, \quad (4)$$

in terms of real aggregate consumption.

2. The intertemporal allocation of real aggregate consumption satisfies the following Euler equation:

$$C_t^{-\theta} = (1 - \delta + R_t) \frac{P_t}{P_{t+1}} \left(\frac{\sum_{i=1}^I \omega_{it} \epsilon_i - \sigma}{\sum_{i=1}^I \omega_{i,t+1} \epsilon_i - \sigma} \right) C_{t+1}^{-\theta}, \quad (5)$$

where ω_{it} is the nominal share of sector i in consumption expenditure and P_t is the aggregate price index defined by Equation (4) in terms of real aggregate consumption. Furthermore, the sequence of aggregate consumptions has to satisfy the usual No-Ponzi condition $\lim_{t \rightarrow \infty} K_t \left(\prod_{t'=1}^{t-1} \frac{1}{1 - \delta + R_{t'}} \right) = 0$.

The key insight from Lemma 1 is that the problem can be decomposed into two problems. First, the consumer solves the *intertemporal problem*, finding the sequence of $\{K_t, C_t\}_t$ to maximize expected utility (1) subject to the constraint:

$$K_{t+1} + E \left(C_t, \{p_{it}\}_{i=1}^I \right) \leq w_t + K_t (1 - \delta + R_t),$$

where $E \left(C, \{p_i\}_{i=1}^I \right)$ is the expenditure function for the non-homothetic CES preferences, as defined by Equation (4). As a result of nonhomotheticity, nominal consumption expenditure does not vary linearly in real aggregate consumption. The price index now has to reflect the changes in the sectoral composition of consumption. In contrast to the Stone-Geary form of nonhomotheticity, the nonlinear relationship between nominal and real aggregate consumption for our preferences exists for all levels of income.⁹ The household incorporates this relationship in its intertemporal allocation in Expression (5), where we see a wedge between the *marginal cost of real consumption* and the *aggregate price index*. The size of this wedge, given by $(\bar{\epsilon}_t - \sigma) / (1 - \sigma)$ depends on the average income elasticities across different sector and varies over time. As expected, in the case of homothetic CES where $\epsilon_i = 1$, this wedge disappears.

The second part of the household problem involves the *intratemporal* allocation of real aggregate consumption across different sectors. Equation (3) provides an intuitive and simple expression that determines real consumption in each sector in terms of sectoral price and aggregate consumption. In particular, we can derive the nominal share of sectoral consumption from equation (3) in terms of aggregate consumption and sectoral price or real consumption.

⁹See Appendix A for a precise statement of this relationship.

With a simple substitution, we find:

$$\omega_{it} = \frac{p_{it}C_{it}}{P_t C_t} = \Omega_i C_t^{\frac{\epsilon_i - \sigma}{\sigma}} C_{it}^{\frac{\sigma - 1}{\sigma}}, \quad (6)$$

$$= \Omega_i \left(\frac{p_{it}}{P_t} \right)^{1 - \sigma} C_t^{\epsilon_i - 1}. \quad (7)$$

Equations (3) and (7) together yield the relative real consumption and nominal consumption shares between any two sectors i and j as a function of relative prices and real aggregate consumption,

$$\log \left(\frac{C_{it}}{C_{jt}} \right) = -\sigma \log \left(\frac{p_{it}}{p_{jt}} \right) + (\epsilon_i - \epsilon_j) \log C_t + \log \left(\frac{\Omega_i}{\Omega_j} \right), \quad (8)$$

$$\log \left(\frac{\omega_{it}}{\omega_{ji}} \right) = (1 - \sigma) \log \left(\frac{p_{it}}{p_{jt}} \right) + (\epsilon_i - \epsilon_j) \log C_t + \log \left(\frac{\Omega_i}{\Omega_j} \right). \quad (9)$$

Equation (8) illustrates the key features of the demand system implied by nonhomothetic CES preferences. Interpreting C_{it} as the Hicksian demand for good i with aggregate consumption (utility) C_t under prices p_{it} 's, we find a *perfect separation of the price and the income effects*. The first term on the right hand side shows the price effects characterized by constant elasticity of substitution σ . More interestingly, the second term on the right hand side shows the change in relative sectoral demand as consumers move across indifference curves.¹⁰ This income effect is characterized by constant sectoral income elasticity parameters ϵ_i 's. If $\epsilon_i > \epsilon_j$, demand for good i rises relative to good j as consumers become wealthier. The implied nonhomotheticity holds irrespective of prices or the level of wealth. Income elasticities vary across sectors for *all levels of aggregate real consumption* and remain heterogenous asymptotically. In contrast, income elasticities of all sectors asymptotically converge to 1 in Stone-Geary preferences.

In our exposition of the model, we refer to C_t as real consumption, which allows us to connect the log linear specification of real sectoral consumption in expression (9) to our empirical analysis in Section 3. The real aggregate consumption elasticity of real and nominal sectoral consumption of industry i are ϵ_i and $\epsilon_i - 1$, respectively. This is why we refer to parameter ϵ_i as the sectoral income elasticity parameter. Appendix A provides details of the exact mapping between aggregate real consumption C_t and real consumption as observed in data. Note that the nominal expenditure elasticity of sectoral consumption can be written as:

$$\eta_{it} \equiv \frac{\partial \log(C_{it})}{\partial \log(E_t)} = 1 + \frac{1 - \sigma}{\bar{\epsilon}_t - \sigma} (\epsilon_i - \bar{\epsilon}_t) \quad (10)$$

¹⁰Nonhomothetic CES preferences inherit this property due to their membership in the class of *Implicitly Additive* preferences (Hanoch, 1975). In contrast, Explicitly Additive preferences such as Stone-Geary preferences do not allow separation of income and price effects (see Appendix A).

2.2 Production and Competitive Equilibrium

Since the focus of our paper is on the implications of asymptotic nonhomotheticity, we keep the production side of our model fairly simple and follow the basic structure suggested by [Ngai and Pissarides \(2007\)](#). The economy includes I final good sectors, where each $i \in \{1, \dots, I\}$ produces output Y_{it} at time t , and an investment good sector producing X_t , which is invested to increase the aggregate capital as $X_t = K_{t+1} - (1 - \delta) K_t$. All sectors have the same constant-returns-to-scale production function:

$$\begin{aligned} Y_{it} &= K_{it}^\alpha (A_{it} L_t)^{1-\alpha}, & 1 \leq i \leq I \\ X_t &= K_{0t}^\alpha (A_{0t} L_{0t})^{1-\alpha}, \end{aligned}$$

where K_{it} and L_{it} are capital and labor used for the production in sector i at time t (we have identified the sector producing investment good as $i = 0$), A_{it} indicates the state of a sector-specific labor-augmenting technology, and $0 < \alpha < 1$. Aggregate capital stock K_t of the economy accumulates with the goods invested in it and depreciates at the rate δ . The output of the investment sector increases the stock of capital less depreciation, $X_t = K_{t+1} - (1 - \delta) K_t$. Production functions have the constant returns to scale property; hence, without loss of generality we normalize the aggregate labor force (supplied inelastically) to unity. Labor and capital are allocated among different sectors such that $K_t = \sum_{i=0}^I K_{it}$, and $1 = \sum_{i=0}^I L_{it}$.

Since all sectors produce using the same production function and face the same relative input prices, cost minimization implies identical capital to labor ratios across sectors, that is, they all equal aggregate stock of capital, $K_{it}/L_{it} = K_t$. It is straightforward to see that sectoral prices will be pinned down merely based on sectoral productivities according to

$$p_{it} = \frac{p_{itt}}{p_{0t}} = \left(\frac{A_{0t}}{A_{it}} \right)^{1-\alpha}, \quad (11)$$

where we have set $p_{0t} \equiv 1$. The production side of the economy therefore aggregates to yield $Y_t \equiv w_t + R_t K_t = A_{0t}^{1-\alpha} K_t^\alpha$, which then determines the wages and the rental prices of capital at each period as follows:

$$w_t = (1 - \alpha) A_{0t}^{1-\alpha} K_t^\alpha, \quad (12)$$

$$R_t = \alpha A_{0t}^{1-\alpha} K_t^{\alpha-1}. \quad (13)$$

Supply and demand have to equalize for all sectoral consumption goods $1 \leq i \leq I$, so that $C_{it} = Y_{it}$. Henceforth, we will denote both by C_{it} .

The following proposition describes the equilibrium:

Definition 2. Given initial stock of capital K_0 and a sequence of sectoral productivities

$\left\{ \{A_{it}\}_{i=1}^I \right\}_{t \geq 0}$, the equilibrium is characterized as a sequence of allocations $\left\{ C_t, K_{t+1}, X_t, \{C_{it}, K_{it}, L_{it}\}_{i=1}^I \right\}_{t \geq 0}$, a sequence of prices $\left\{ w_t, R_t, \{p_{it}\}_{i=1}^I \right\}_{t \geq 0}$, and a sequence of aggregate price indices $\{P_t\}_{t \geq 0}$ such that:

- The sequence of sectoral prices, wages, and the rental prices of satisfy (11), (12), and (13).
- The sequence of aggregate stocks of capital, real aggregate consumption, real sectoral consumption and investment goods satisfy (3), (4), (5), and $X_t = K_{t+1} - (1 - \delta) K_t$.
- Markets clear, which imply the following sectoral allocations for labor and capital:

$$L_{it} = (1 - \alpha) \frac{p_{it} C_{it}}{w_t} = (1 - \alpha) \frac{P_t C_t}{w_t} \omega_{it}, \quad 1 \leq i \leq I, \quad L_{0t} = (1 - \alpha) \frac{X_t}{w_t}, \quad (14)$$

$$K_{it} = \alpha \frac{p_{it} C_{it}}{R_t} = \alpha \frac{P_t C_t}{R_t} \omega_{it}, \quad 1 \leq i \leq I, \quad K_{0t} = \alpha \frac{X_t}{R_t}. \quad (15)$$

2.3 Asymptotic Balanced Growth Path

We focus on asymptotic behavior of the economy and define an asymptotic balanced growth path that ensures total nominal output, nominal expenditure, and stock of capital all grow at the same rate, while the rental price of capital remains constant.

Definition 3. An equilibrium path characterized by Definition 2 constitutes an Asymptotic Balanced Growth Path (ABGP) if there exist positive numbers $R^*, \gamma^* \in \mathbb{R}$ such that the sequence of rental prices of capital and real aggregate consumption satisfy:

$$\lim_{t \rightarrow \infty} R_t = R^*, \quad \lim_{t \rightarrow \infty} \frac{C_{t+1}}{C_t} = 1 + \gamma^*.$$

Moreover, we require that along an ABGP both nominal consumption expenditure and investment asymptotically grow at the same rate, that is, both constitute a nonnegligible share of the output.

We further assume constant, but heterogenous, rates of technological progress in each sector, as described by $\gamma_i = A_{it+1}/A_{it} - 1$ for each sector i at all times t . This assumption enables us to study asymptotic properties of our economy in presence of both price effects (due to varying rates of technological growth) and income effects (due to different income elasticities across sectors).

Since nominal consumption expenditure grows at the same rate as nominal output along an ABGP, from Equation (7) we can determine the growth rate of nominal consumption (and

labor) share for sector i as:

$$1 + \xi_i \equiv \lim_{t \rightarrow \infty} \frac{\omega_{it+1}}{\omega_{it}} = \frac{(1 + \gamma^*)^{\epsilon_i}}{\left[(1 + \gamma_0)^\alpha (1 + \gamma_i)^{1-\alpha} \right]^{1-\sigma}}, \quad (16)$$

which is also equal to $\lim_{t \rightarrow \infty} \frac{L_{it+1}}{L_{it}}$ from (14). Since the shares have to sum to unity, this expression provides the intuition for the following proposition that characterizes an ABGP.

Proposition 4. *Consider an equilibrium as defined in Definition 2 for an economy parameterized by $\{\alpha, \theta, \delta, \beta, \sigma, \{\gamma_i, \epsilon_i\}_{i=1}^I\}$ where there is at least one sector with $\epsilon_i > 0$. A pair of positive numbers (γ^*, R^*) characterize asymptotic growth rate of real consumption and the rental price of capital in an ABGP if $\sigma < 1$, the growth rate of real consumption satisfies:*

$$\gamma^* = \min_{i \in \mathcal{I}: \epsilon_i > 0} \left[(1 + \gamma_0)^\alpha (1 + \gamma_i)^{1-\alpha} \right]^{\frac{1-\sigma}{\epsilon_i}} - 1, \quad (17)$$

and the rental price of capital is a positive number satisfying:

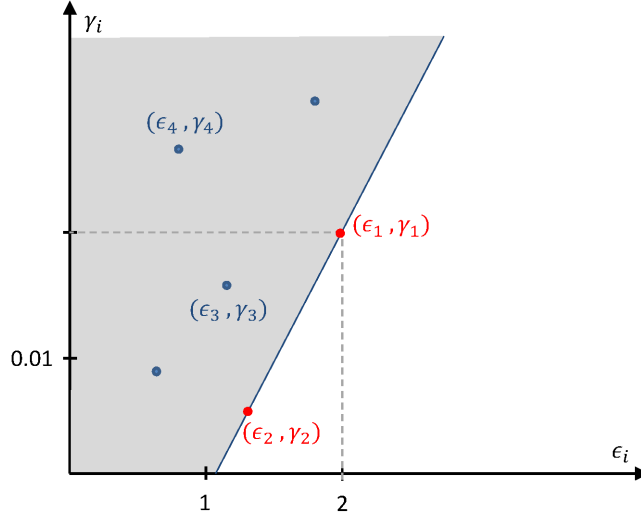
$$R^* = \frac{1 + \gamma_0}{\beta (1 + \gamma^*)^{1-\theta}} - (1 - \delta). \quad (18)$$

In this ABGP, shares of nominal consumption expenditure for all sectors except a subset of industries $\mathcal{I}^* \in \{1, \dots, I\}$ that achieve the minimum in Expression (17) asymptotically vanish.

Proof. See Appendix B for the proof and further characterization of the ABGP. ■

Proposition 4 implies that in an economy where preferences asymptotically remain nonhomothetic, the growth rate of real aggregate consumption γ^* diverges from the growth rate of nominal aggregate consumption, which in this model is the same as growth rate γ_0 of output and investment. Moreover, the set \mathcal{I}^* of sectors that asymptotically comprise a nonnegligible share of the economy in nominal terms is determined based on the joint sectoral distribution of income elasticities and technological rates of growth. This contrast our model from the standard models where asymptotically only rates of technological growth determine the nature of balanced growth paths. If we instead assume preferences on the output of different sectors are asymptotically homothetic (see, e.g., Ngai and Pissarides, 2007), and set $\epsilon_i = 1 - \sigma$ for all sectors, then \mathcal{I}^* is solely determined based on the growth rate of technological progress across sectors. In particular, we will have that $\gamma_{i^*} = \gamma_{\min}$ and asymptotically only industries with the slowest technological growth have nonvanishing expenditure shares. However, when we allow nonhomotheticity in preferences, the set of industries that asymptotically constitute a significant share of employment also depends on income elasticities.

Figure 2: Example of Determination of Growth Rate



Example of the determination the growth rate of real consumption in the space of $\{(\epsilon_i, \gamma_i)\}_{i=1}^I$. In this case, the rate of technological growth in the investment sector is $\gamma_0 = 0.04$, the set of industries that asymptotically have nonzero employment shares is $\mathcal{I}^* = \{1, 2\}$, and we have that $(\epsilon_{i^*}, \gamma_{i^*}) = (2, 0.02)$. All other industries are located in the grey area of the space of income elasticities and technological growth rates.

To gain a better insight about the nature of constraints imposed by Proposition 4, assume $\gamma_i \ll 1$ for all inudstries. We can simplify the growth rate of real aggregate consumption from Equation (17) to:

$$\gamma^* \approx \frac{\alpha\gamma_0 + (1 - \alpha)\gamma_{i^*}}{\epsilon_{i^*}(1 - \sigma)}, \quad (19)$$

for some $i^* \in \mathcal{I}^*$. The condition for sector i^* to have a nonvanishing employment share is that (ϵ_i, γ_i) for all other industries satisfy:

$$\gamma^*\epsilon_i - (1 - \alpha)\gamma_i = \left[\frac{\alpha\gamma_0 + (1 - \alpha)\gamma_{i^*}}{\epsilon_{i^*}} \right] \epsilon_i - (1 - \alpha)\gamma_i < -\alpha\gamma_0. \quad (20)$$

Consider the following numerical example to illustrate how Proposition 4 applies to a set of sectoral income elasticities and rates of technological growth. Let the technological growth of the investment sector be $\gamma_0 = 0.04$, and consider an economy for which a sector i^* for which $(\epsilon_{i^*}, \gamma_{i^*}) = (2, 0.02)$ has an asymptotically nonvanishing employment share. Figure 2 shows such an economy in the space of income elasticities and technological growth rates. In this case, we have that $\xi_i = 0.05\epsilon_i - 3\gamma_i$. All industries are located within this space on the left side of the line $0.05\epsilon_i - 3\gamma_i = \gamma_0 = 0.04$. The asymptotic growth rate of real consumption in this economy is $\gamma^* = 0.0125$.

2.4 Structural Transformation in a Four-sector Model

In this section, we illustrate how the model provided here can explain the observed patterns of structural transformation across agriculture, manufacturing, and services. In particular, consider four sectors: investment x , agriculture a , manufacturing m , and services s . We consider elasticity of sectoral consumption less than unity, $0 < \sigma < 1$.

Almost all available data on sectoral shares in the past century features monotonically increasing shares of services in real and nominal consumption as well as labor. To fit this broad observation, we aim to specify the set of parameters that result in asymptotically nonvanishing share for sector s in the economy, that is, $s \in \mathcal{I}^*$. Assuming small annual rates of technological growth in all sectors $\gamma_i \ll 1$, Equation (19) gives the asymptotic rate of growth of real aggregate consumption along an ABGP to be:

$$\gamma^* = \frac{1 - \sigma}{\epsilon_s} (\alpha \gamma_m + (1 - \alpha) \gamma_s).$$

We need to confirm that $s \in \mathcal{I}^*$ and that the shares of agriculture and manufacturing asymptotically vanish. From Equation (20), we find the condition

$$\frac{\gamma_s - \gamma_i}{\alpha \gamma_x + (1 - \alpha) \gamma_i} \leq \frac{1}{1 - \alpha} \frac{\epsilon_s - \epsilon_i}{\epsilon_i}, \quad i \in \{a, m\}.$$

If we follow [Ngai and Pissarides \(2007\)](#) to assume $\gamma_a > \gamma_m > \gamma_s$, it is sufficient for the income elasticity of consumption of services to be greater than both income elasticities of agricultural and manufacturing consumption, $\epsilon_s > \epsilon_m, \epsilon_a$ for the condition above to be satisfied.

Another broad observation from the data is that the share of agriculture has been monotonically decreasing along the path of development. For our model to predict this pattern, it is sufficient if the rate of growth of the share of manufacturing relative to agriculture to be positive along an ABGP. Using (16), we find

$$\begin{aligned} \lim_{t \rightarrow \infty} \frac{L_{mt+1}/L_{at+1}}{L_{mt}/L_{at}} &= \lim_{t \rightarrow \infty} \frac{\omega_{mt+1}/\omega_{at+1}}{\omega_{mt}/\omega_{at}} = \left(\frac{1 + \gamma_a}{1 + \gamma_m} \right)^{(1-\alpha)(1-\sigma)} (1 + \gamma^*)^{\epsilon_m - \epsilon_a}, \\ &\approx (1 - \alpha)(1 - \sigma)(\gamma_a - \gamma_m) + (\epsilon_m - \epsilon_a) \gamma^*, \end{aligned}$$

which is positive if the income elasticity for consumption of manufacturing products is higher than that of agricultural consumption.

Indeed, as we will see in Section 3, all the above relationships among elasticities indeed hold in our empirical results based on cross-country data. Based on our estimates, the income elasticity of services is higher than that of manufacturing, which is in turn higher than that of agriculture.

Does an economy characterized by asymptotic nonhomotheticity in preferences across

different sectors as described above also give rise to a hump-shaped pattern in the share of manufacturing, as commonly observed in the data? The next proposition proves that if we add the assumption that all income elasticities are positive, early transitional phases of ABGP equilibria will always feature a growing share of labor and nominal consumption expenditure for manufacturing. Since we have already shown that the share of manufacturing is asymptotically decreasing, it then follows that our economy will always feature a hump-shaped evolution for the share of the manufacturing sector.

Proposition 5. *If $\epsilon_a, \epsilon_m > 0$ in an economy specified above, there is always an aggregate stock of capital K_0 low enough that if the economy starts with that initial stock, the share of manufacturing will at first be increasing and greater than that of services.*

Proof. See section B ■

The intuition for the proposition is as follows. Assuming that the income elasticity of consumption is higher for services than for manufacturing $\epsilon_s > \epsilon_m$, we will have that asymptotically only investment and services hire a sizable part of the labor force, and therefore $\bar{\epsilon}_t$ is increasing. Along the ABGP, employment broadly reallocates from agriculture to both services and manufacturing. Therefore, the manufacturing share initially increases as it absorbs resources from agriculture. However, because of the higher income elasticity of the service sector, as the economy becomes wealthier the share of the service sector relative to manufacturing grows. The force of income effects then prevails, and the loss of resources to services becomes larger than the gain of resources from agriculture. Therefore, the manufacturing share eventually begins to diminish.

Crucially, our model can account for simultaneous growth of consumption in services compared to agriculture both in real and nominal terms. In the benchmark model of [Ngai and Pissarides \(2007\)](#), as the technological growth is faster in agriculture than in services, the price of agricultural goods falls relative to service goods. With Standard CES preferences, the real consumption of agricultural goods increases relative to services along the ABGP as the relative price falls. This prediction is in contrast to data on real consumption that shows increasing real consumption of services compared to agricultural goods in many countries ([Herrendorf et al., 2014](#)). Assuming complementarity in preferences, that is $\sigma < 1$, the fall in real consumption is not large enough to compensate for the price increase and in net consumption expenditure in service goods rises. Therefore, the benchmark model only matches the transformations of consumption in nominal terms.

In our model, however, the force of income effects can reverse the effect of relative prices and yield correct predictions for real consumption. Since services have higher income elasticities compared to agricultural goods, as the economy grows a larger share of consumption expenditure is allocated to services. Therefore, we can simultaneously explain transformations of consumption of goods from different sectors in real and nominal terms.

2.5 Demand Aggregation

So far, we have assumed a representative agent economy. In this section, we analyze whether our demand system for aggregate expenditure can be defined as a result of the aggregation of household demands with nonhomothetic CES preferences.

Consider an economy composed of households differing in their initial level of wealth. Index household types by h , and suppose they are distributed according to the cumulative distribution $F(h)$. The expenditure share in sector i relative to sector j for household h is

$$\frac{\omega_{it}^h}{\omega_{jt}^h} = \frac{\Omega_i}{\Omega_j} \left(\frac{p_{it}}{p_{jt}} \right)^{1-\sigma} \left(C_t^h \right)^{\varepsilon_i - \varepsilon_j}, \quad \text{for all } h. \quad (21)$$

Aggregating across households we obtain

$$\frac{\omega_{it}}{\omega_{jt}} = \int \frac{\omega_{it}^h}{\omega_{jt}^h} dF(h) = \frac{\Omega_i}{\Omega_j} \left(\frac{p_{it}}{p_{jt}} \right)^{1-\sigma} C_t^{\varepsilon_i - \varepsilon_j} \phi_{ijt}, \quad (22)$$

with

$$\phi_{ijt} = \int \left(\frac{C_t^h}{C_t} \right)^{\varepsilon_i - \varepsilon_j} dF(h). \quad (23)$$

Thus, the aggregate demand that we obtain aggregating household preferences consists of the demand system generated by a representative consumer, (9), with the addition of a correction term that captures the importance of consumption inequality across households, ϕ_{ijt} . The extent to which consumption inequality across households matters for aggregate relative demand to the extent that is the elasticities between goods i and j are different. Consumption inequality specially matters when comparing goods with very different income elasticities. If i and j have the same income elasticity, the inequality term disappears, while if the difference $\varepsilon_i - \varepsilon_j$ is big, so will be the inequality measure.¹¹

Our derivation of equation (22) shows that aggregate expenditures can be derived as if they came from the representative consumer with a single inequality measure correction. In other words, in addition to sectoral prices and aggregate time series, we need $I - 1$ inequality measures (23) to derive sectoral consumptions.¹²

Note that if real consumption grows at a constant rate for all households, we have that the inequality measures ϕ_{ijt} become time-independent. This implies that if we generalize our

¹¹For example, if aggregate consumption is Log-Normally distributed, (μ, σ^2) , then the inequality measure takes the form $\ln \phi_{ij} = (\varepsilon_i - \varepsilon_j)\mu + (\varepsilon_i - \varepsilon_j)^2 \sigma^2 / 2$.

¹²Note that the inequality measures ϕ_{ijt} can be constructed using household expenditure data and sectoral prices.

definition of ABGP to the household level,

$$\lim_{t \rightarrow \infty} \frac{C_{t+1}^h}{C_t^h} = 1 + \gamma^* \quad \text{for all } h, \quad (24)$$

we have time independent inequality measures ϕ_{ij} along an ABGP.

3 Estimation of the Preference Parameters in a Country-Panel

3.1 Empirical Strategy

Our empirical strategy uses the solution for intratemporal problem and the production decisions of firms to estimate the preference parameters of utility function (2). Taking the logarithms of the sectoral demands (9) and using that the ratio of sectoral expenditures is equal in equilibrium to the ratio of sectoral labor allocations, we obtain that

$$\log \left(\frac{L_{a,t}^c}{L_{m,t}^c} \right) = \alpha_{am}^c + (1 - \sigma) \log \left(\frac{p_{a,t}^c}{p_{m,t}^c} \right) + (\varepsilon_a - \varepsilon_m) \log C_t^c + \nu_{am,t}^c, \quad (25)$$

$$\log \left(\frac{L_{s,t}^c}{L_{m,t}^c} \right) = \alpha_{sm}^c + (1 - \sigma) \log \left(\frac{p_{s,t}^c}{p_{m,t}^c} \right) + (\varepsilon_s - \varepsilon_m) \log C_t^c + \nu_{sm,t}^c, \quad (26)$$

where a , m and s denote agriculture, manufacturing and services, respectively, and t , time. The superscript c denotes country, and $\nu_{am,t}^c$ and $\nu_{sm,t}^c$ are the error terms. We allow for country-sector dyad fixed effects, α_{am}^c and α_{sm}^c , as there may be systematic differences in measurement across countries. Thus, the identification of the elasticities of interest come from the within-country time-series. Note also the cross-equation restriction in the estimation that the price elasticity σ and the income elasticities, ε_s , are the same across countries.

Finally, we relate sectoral expenditure shares to employment shares using the production side of our economy. We prefer this specification because in order to construct the price indices we use both nominal and real sectoral consumption data. As a result, if we used expenditures in the left-hand-side of our estimation equations, we would obtain biased estimates of the income and price elasticities. The use of employment shares introduces an additional complication, however. In contrast to relative expenditures, it is important to account for the fact that some goods can be imported and exported, thus affecting the sectoral employment composition. Accordingly, we control for sectorial net exports in our regressions

$$\log \left(\frac{X_{s,t}^c}{M_{s,t}^c} \right)$$

where $X_{s,t}^c$ and $M_{s,t}^c$ denote nominal exports from and imports to country c in sector s at time

t .¹³

3.2 Identification

As in [Herrendorf et al. \(2013\)](#), our baseline identification strategy relies on the intra-period allocation of consumption that follows from the solution of the intratemporal problem allocation problem (9). That is, conditional on the observed level of aggregate consumption C_t^c and sectorial prices $P_{i,t}^c$, we use our demand system to estimate relative consumption across sectors. Identification relies on the fact that C_t^c and $P_{i,t}^c$ are predetermined in the system of equations (25) - (26).

Aggregate and sectoral supply-shocks contribute to the identification of the demand system. Sectoral productivity shocks, such as an increase in relative productivity in one of the sectors, affect relative prices and introduce variation in the estimating equations, (25) - (26).¹⁴ Also, they affect the consumption-saving decisions, thereby introducing additional variation through total consumption expenditures. Likewise, aggregate supply shocks, such as an increase in labor or capital productivity, affect the consumption-saving decision and sectoral prices.¹⁵

Aggregate demand shocks, such as an increase in the propensity to spend, are captured through the aggregate expenditure term in (25) - (26) and contribute to the identification of our demand system. However, sectoral taste shocks that induce consumers to spend more in one sector for a given level of aggregate expenditure and sectoral prices are not well-captured in this specification. Given that we have already country-sector dyad fixed effects we cannot add an additional time fixed effect that would control for this. To the extent that these shocks are uncorrelated with the other type of shocks, they will enter as classical measurement error on the left-hand side of the estimating equations (25) - (26) and our estimates are still consistent. In Section 4, we use household panel data for the U.S. to estimate our demand system. This allows us to control for taste-shocks using time fixed effects. We find that our estimates are very similar.

On the identification of Income Elasticities As noted by [Hanoch \(1975\)](#), there is one degree of freedom that is not pinned down by the non-homothetic utility function (2). This

¹³In a robustness check we control for $\log \tilde{X}_{s,t}^c$ and $\log \tilde{M}_{s,t}^c$ separately and obtain similar results. Controlling separately for exports and imports implies that that we have to use price deflators (hence the tilde in the notation). We use the exports and imports price deflators provided in the Penn World Tables database, eighth version ([Feenstra et al., 2013](#)), which builds on the work of [Feenstra and Romalis \(2014\)](#) to adjust for different qualities and prices of imports and exports. We prefer the baseline specification as it deals away with this issue by using the ratio of nominal values.

¹⁴Note that the fact that we use the log of the ratio of sectoral prices in our estimation has the advantage that we can use directly nominal prices and any cross-country systematic differences in the measurement of prices are going to be captured in the fixed effect.

¹⁵In fact, in our model, relative sectoral prices would remain unaltered in this case.

implies that only the relative slopes of the Engel curves can be identified. To see that, consider the monotonic transformation our real consumption measure as $\tilde{C}_t = C_t^\zeta$ in the definition of the utility function, (2). This would not change the real allocations in our economy nor the expenditure elasticities as defined in (10).¹⁶ However, the implied real consumption elasticities would change from ε_i to $\zeta\varepsilon_i$. Thus, the level of the estimates we obtain in our estimation $\varepsilon_i - \varepsilon_j$ depend on the choice of the definition of real consumption. In Appendix A, we show that there exists a particular monotone transformation that corresponds to real income as defined in national accounts, which will correspond to the level of the elasticities we identify. However, this level is irrelevant for fitting (25) - (26). As a result, the economically meaningful measures to be analyzed from the estimation have to be independent of these type of monotone transformations. For example, the ratios of income elasticities or the sign of the difference of elasticities, $\varepsilon_i - \varepsilon_j$, are informative measures as they are invariant to isoelastic transformations of C_t .¹⁷

On a more practical front, note that in our estimation equations, nominal consumption expenditure is deflated by the ideal price index to obtain the correct measure of real consumption. However, there are no time series constructed using our price index. To overcome this obstacle, we use time series that are deflated using chained Fisher indices. The justification for this choice comes from the following two facts. First, the exact ideal price index for any non-homothetic continuously differentiable utility function is the Törnqvist-Theil Index up to a second order approximation. Second, the Fisher index and the Törnqvist-Theil Index approximate each other up to second order. Thus, the using a Fisher index provides a second order approximation to our ideal price index.¹⁸ To assess the accuracy of this second order estimation we have run Monte-Carlo simulations using the true price index and the Fisher price index and the estimation results are almost identical.¹⁹

3.3 Data Description

In order to implement our estimation strategy, we need time-series data on sectoral employment shares, sectoral price deflators and real consumption.

We perform our baseline estimation resorting to the GGDC 10-Sector Database for sectoral data and the Barro-Ursua data set for real consumption. The GGDC 10-Sector Database provides a long-run internationally comparable dataset on sectoral outcomes for 10 countries Asia, 9 in Europe, 9 in Latin America, 10 in Africa and the US. Variables covered in the

¹⁶See Appendix A

¹⁷An alternative possibility to circumvent this under-identification problem, as suggested by Hanoch (1975), is to pin down the elasticity level for one of the sectors and express the rest relative to them. As, we do not have ex-ante information on what one of this values may be we prefer not to pursue this approach.

¹⁸Diewert (1978, 2002) provides a formal proof of these statements and quantitative analysis.

¹⁹For example, when generating data consistent with the U.S., the estimates were identical up to the fifth decimal. Also, using a simple non-chained deflator did not make a big quantitative difference. Appendix A contains a template of the code used for the curious reader.

data set are annual series of production value added (nominal and real), and employment for 10 broad sectors starting in 1947. While chained indexing has been used for all countries to compute real value added, there is heterogeneity in the implementation country by country given the different data sources, as described in [Vries et al. \(2014\)](#). For most developing countries a fixed-based Laspeyres index is used and this base is usually updated every 5 to 10 years. For richer countries, more sophisticated indexing based on Fisher indexing are usually used. As our identification comes from the within country time series, we do not believe that this cross-country heterogeneity can bias systematically our estimation. Finally, in our baseline exercise we aggregate ten sectors into agriculture, manufacturing and services.²⁰ In [Section 5.3.1](#) we estimate our model for 10 sectors

For consumption, we use the time series on consumption per capita from the Barro-Ursua consumption series.²¹ Their data has the advantage of using the Fisher chained price index, which allows us to have a meaningful measure of real consumption.²² Barro-Ursua do not include government services into consumption. Thus, we exclude government services from our baseline estimation.²³ The only drawback, is that it only contains information on South Africa for African countries.

3.4 Results

We estimate jointly [\(25\)](#) and [\(26\)](#) imposing the cross-equation restriction that price and income elasticities have to be the same across countries.²⁴ [Table 1](#) reports the results of estimating the system of equations for the whole sample of 29 countries and for OECD, Latin American and Asian countries separately.

Columns (1) to (3) in [Table 1](#) report our estimates for the entire sample of countries. Column (1) reports the estimates without using country-sector fixed effects (and thus using cross-country variation in levels to identify the parameters). Column (2) reports our estimates using country-sector fixed effects (whereby using only within country variation to identify the elasticities) and column (3) includes trade controls. Our estimates of the price elasticity of substitution across sectors ranges from .66 to .75 and is precisely estimated in all three

²⁰The ten sectors are agriculture, mining, manufacturing, construction, public utilities, retail and wholesale trade, transport and communication, finance and business services, other market services and government services. More information on the data set is available online at <http://www.rug.nl/research/ggdc/data/10-sector-database>.

²¹<http://scholar.harvard.edu/barro/publications/barro-ursua-macroeconomic-data>

²²The use of the Fisher price index is justified in our framework because it approximates up to second order the Törnqvist-Theil Index. The Törnqvist-Theil Index For is the local exact price index (up to a second-order approximation) of any continuously differentiable non-homothetic utility function. Consistent with this fact, these two price indices are almost identical when computed with U.S. time series. [Diewert \(1978, 2002\)](#) provides a formal proof of these statements and a quantitative analysis.

²³In fact, the GGDC 10-sector database also lacks data on government services for Latin-American countries.

²⁴We report the results of using Maximum Likelihood Estimation rather than Seemingly Unrelated Regressions, so that we can cluster the standard errors at the country level. The point estimates we obtain are very similar for both cases.

Table 1: Baseline Estimates for the Cross-Country Sample

Dep. Var.:	World			OECD		Asia		Latin America	
Rel. Emp.	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
σ	0.66 (0.19)	0.75 (0.11)	0.72 (0.11)	0.69 (0.17)	0.69 (0.19)	0.73 (0.18)	0.77 (0.23)	0.77 (0.08)	0.68 (0.05)
$\varepsilon_a - \varepsilon_m$	-0.81 (0.24)	-1.09 (0.10)	-1.03 (0.14)	-0.99 (0.19)	-0.94 (0.18)	-1.19 (0.12)	-1.26 (0.17)	-1.20 (0.25)	-0.90 (0.17)
$\varepsilon_s - \varepsilon_m$	0.32 (0.08)	0.32 (0.10)	0.32 (0.13)	0.40 (0.19)	0.49 (0.15)	0.07 (0.04)	0.09 (0.08)	0.59 (0.14)	0.54 (0.11)
Obs.	1006	1006	916	436	407	319	297	295	245
$c \cdot sm$ FE	N	Y	Y	Y	Y	Y	Y	Y	Y
Trade Controls	N	N	Y	N	Y	N	Y	N	Y

Note: Standard errors clustered at the country level.

specifications (standard errors are clustered at the country level). In fact, we cannot reject the null that these three estimates are statistically identical. We can also can reject the null that they are equal to one, implying that these three sectors are complements. This is in line with the previous findings in the literature (e.g., [Herrendorf et al., 2013](#) and [Buera and Kaboski, 2009](#)). The estimates for the difference of income elasticities yield sensible results that are very stable across the three specifications. We find that the difference in income elasticities between agriculture and manufacturing, $\varepsilon_a - \varepsilon_m$, is negative, while the difference between services and manufacturing, $\varepsilon_s - \varepsilon_m$, is positive. All these estimates are significant at conventional levels.

When then estimate the parameters of the utility function separately for different regions of the world. We find that the estimates of the elasticity of substitution are very similar to our baseline estimates. They range from .68 to .77, and we cannot reject that they are statistically identical. We also find that the difference in income elasticities between agriculture and manufacturing, $\varepsilon_a - \varepsilon_m$, is negative, while the difference between services and manufacturing, $\varepsilon_s - \varepsilon_m$, is positive for all specifications. The magnitudes we find for the income elasticity of agriculture relative to manufacturing is stable across specifications around -1 and we cannot reject the null that they are statistically identical. For the income elasticity of services relative to manufacturing, we find very similar values for OECD and Latin American countries, .5. However, the magnitude is significantly smaller for Asian countries, .09. In fact, we cannot rule out that this elasticity is different from zero at conventional confidence levels.²⁵ The income elasticity of services in Asian countries notwithstanding, we conclude that, overall, our estimates paint a picture of stable price and income elasticities across different regions

²⁵This result seems to be driven by a few countries in our sample. We are currently investigating whether there are systematic differences in the way their aggregate data are collected and computed.

Table 2: Contribution of Relative Prices and Consumption

Specification	Log-Likelihood	LR Test		AIC	BIC
		χ^2	p-value		
FE Only	-324.28	–	–	754.56	1010.02
FE + Prices	-270.30	107.96	0.00	648.61	908.89
FE + Consumption	363.34	1375.25	0.00	-616.68	-351.58
Full Specification	412.08	1472.71 97.47	0.00 0.00	-712.15	-442.23

Note: AIC refers to the Akaike Information Criterion, BIC refers to the Bayesian Information Criterion. The first two Likelihood Ratio Tests are done against the model that has only country-(relative)sector fixed effects. The last Likelihood Ratio Test compares the full model against one with fixed effects and consumption.

and groupings of countries according to their level of development.

Next, we analyze how much each of the two channels, prices and consumption, account for structural transformation in our setting. To we report different information criteria comparing the fit of models with and without one of these channels in Table 2. The first column reports the raw log-likelihood of estimating our sample with just country-sector fixed effects (first line in Table 2), using fixed effects and the price series only (second line), using fixed effects and the consumption series only (third line), and the full specification, which contains both the price and consumption series. We see that the log-likelihood increases relative to the fixed benchmark when we add either the prices or consumption series. However, the increase is an order of magnitude higher when we add the consumption series. This suggests that the role of non-homotheticity of demand is preponderant. The full specification has the highest log-likelihood, which suggests that the information contained in the relative prices and consumption time series are complementary. The second and third columns of Table 2 test these claims formally. The first three lines report the likelihood ratio tests done relative to the baseline of using only fixed effects. We find that all of them yield very high values of the test-statistic with associated p-values of the order of 0.00. Note moreover that the increase in the χ^2 statistic is biggest when we add the consumption time series. This confirms the idea that income effects have a predominant role. However, prices also play a significant role. This can be seen in the last row of the likelihood ratio test, which compares the full model to one with fixed-effects and consumption time series only. Again, the p-value is of the order of 0.00, which confirms that both channel are quantitatively significant. Finally, we also report the Akaike and Bayesian Information Criterion which convey the same message.

Table 3 reports partial correlations for each of our baseline regressions, equations (25) and (26). The partial correlation between a left-hand side variable and a regressor informs us of what would the correlation between the two be if we keep the rest of the regressors constant.

Table 3: Partial Correlations

Regression Equation	Consumption		Relative Prices	
	Partial Corr.	Partial Corr. ²	Partial Corr.	Partial Corr. ²
L_a/L_m	-0.85	0.72	0.11	0.01
L_s/L_m	0.46	0.21	0.17	0.03

Note: Country*(relative)sector fixed effects included. Suppose that y is determined by x_1, x_2, \dots, x_k . The partial correlation between y and x_1 estimates the correlation that would be observed between y and x_1 if the other x 's did not vary. The squared correlations estimate the proportion of the variance of y that is explained by each.

Essentially, it is the correlation between the two variables after partialling out the other regressors on both variables. We find that the correlation of consumption is greater in absolute value than the correlation of prices. Indeed, note that the correlation of consumption with the equation that measures the relative employment share of agriculture to manufacturing is negative, reflecting the fact that the income elasticity of manufacturing is larger than the income elasticity of agriculture. We also report the squared of the partial correlation, which is to be interpreted as the fraction of the variance in the left-hand-side variable that is “exclusively” explained by the regressor of interest. We find that the squared partial correlations are an order of magnitude higher for consumption. Overall, the evidence presented in Tables 2 and 3 suggests that income effects play the lion’s share in accounting for structural transformation in our sample. Indeed, these findings are in line with the results of Herrendorf et al. (2013) for the United States.

4 Consumption Expenditure: Macro and Micro Estimates

In this section we analyze in more detail the case of the U.S., for which we can obtain more detailed data than our cross-country dataset. First, we estimate our demand system using household data from the Consumption Expenditure Survey. This allows us to control for sectoral preference shocks using time fixed effects, which is not possible using aggregate time series. Second, we estimate the parameters of the utility function using data on consumption aggregate time series. Building on the work of Herrendorf et al. (2013), we study both consumption measured as expenditure and value added and analyze how sensitive our estimates are.

4.1 Micro Data Estimation: Consumer Expenditure Survey

In this section we use household data to estimate our demand system. We estimate our demand system using household quarterly consumption data for the United States for the

period 1980-2005. We use Consumption Expenditure Survey data as constructed in [Heathcote et al. \(2010\)](#). We follow Heathcote et al. and focus on a sample of households with a present household head with age between 25 and 60. We also use the same consumption categories, except that we separate food from the rest non-durables consumption.²⁶ We estimate the demand system using expenditure shares for each household in the left hand side. To control for household fixed characteristics, we estimate the demand system in first-differences,²⁷

$$\Delta \log \left(\frac{\omega_{i,t}^h}{\omega_{nd,t}^h} \right) = (1 - \sigma) \Delta \log \left(\frac{p_{i,t}}{p_{nd,t}} \right) + (\epsilon_i - \epsilon_{nd}) \Delta \log C_t^h + \delta_t + \eta_{i,t}^h.$$

The superscript h denotes a household, and nd denotes non-durables –which we use as reference in our regressions. The price indexes $p_{i,t}$ come from the corresponding sectorial CPIs of the BLS. Aggregate consumption expenditure C_t^h is deflated using a household specific CPI, as suggested by our theory.²⁸ Finally, we control for time fixed-effects, δ_t . This allows us to control for sectoral taste shocks, which was not possible in the cross-country. In terms of identification, the prices are arguably exogenous to households. In an analogous manner to the cross-country panel, the identification comes from within household variation in total consumption expenditure.²⁹

Table 4 reports the results of our regressions with and without including durables consumption in columns (1) and (2), respectively. We report these two specifications because the number of observations drops by almost a third if we include durables consumption. We report our estimation results after controlling for time fixed effects in columns (3) and (4). The regression results for the price elasticity are very similar across specifications, with a value around .65. As we shall see in Section 4.2, the estimate is between the estimates we obtain when using the aggregated time series from the United States.³⁰ The estimates we

²⁶Consumption measures are divided by the number of adult equivalents in the household. We use the categorization of [Heathcote et al. \(2010\)](#) for expenditures. The consumption categories in non-durables are: alcoholic beverages, tobacco, personal care, fuels, utilities and public services, public transportation, gasoline and motor oil, apparel, education, reading, health services and miscellaneous. Our data for services comes from entertainment expenditures. Durables comprises vehicles (purchases/services derived from it and car maintenance and repair) and household equipment. Housing comprises the rents or imputed rents (if the dwelling is owned) as well as from “other dwellings” (primarily vacation homes). For each household we have a maximum of 4 observations (one per semester). The consumption data comes from the Family Characteristics and Income files except for years 1982 and 1983 for which the Detailed Expenditures files were used. See [Heathcote et al. \(2010\)](#) and [Krueger and Perri \(2006\)](#) for further discussion on the construction of the data set and its characteristics.

²⁷The use of household fixed effects is precluded by computational limitations given the large number of observations.

²⁸We note that if we deflated consumption expenditures using the aggregate CPI, we obtain similar estimates.

²⁹One additional possible concern is the fact that even after controlling for household fixed characteristics there is an unobserved and persistent shock driving both aggregate consumption expenditure and some particular consumption category, most likely durable goods and housing. Note that we are imputing the flow services obtained from housing and vehicles, which should attenuate these concerns.

³⁰One possible reason for why we find a different price elasticity than the macro consumption expenditure

Table 4: Consumer Expenditure Regressions

	(1)	(2)	(3)	(4)
σ	0.64 (0.02)	0.61 (0.02)	0.64 (0.02)	0.67 (0.02)
Food	-0.39 (0.02)	-0.38 (0.02)	-0.36 (0.02)	-0.49 (0.02)
Housing	-0.14 (0.02)	-0.13 (0.01)	-0.14 (0.02)	-0.28 (0.01)
Services	0.52 (0.03)	0.52 (0.03)	0.49 (0.03)	0.56 (0.03)
Durables		2.74 (0.06)		0.92 (0.02)
Time FE	N	N	Y	Y
Observations	346631	241470	346631	241470

Note: Std. Errors clustered at the household level. Elasticity estimates are relative to non-durables consumption. Data from [Heathcote et al. \(2010\)](#).

find for income elasticities are very similar across specifications. Food has the lowest income elasticity, followed by housing, for which we have a lower income elasticity than non-durables. We find that for services the income elasticity is larger than for non-durables. The highest income elasticity we find is for durables. As the consumption for durables is imputed, we take this latter estimate with a grain of salt. Finally, consumption expenditure is known to be noisily measured in household survey data, so to the extent that first-differencing does not correct for mis-measurement, we would expect some downward bias in the estimation of income elasticities. As the consumption categories of the household expenditure survey are different from the cross-country estimation, it is not entirely clear whether this is the case.

4.2 Aggregate Consumption: Value Added and Expenditure

In this section, we estimate our demand system using consumption time series for the United States. We use the data on the three sectors from more the Bureau of Economic Analysis as constructed by [Herrendorf et al. \(2013\)](#). Expenditure data are decomposed in two different ways. Consumption expenditure classifies sectors according to final good expenditure. The data on consumption value added decomposes each dollar of final expenditure of a good to the share of value added attributable to agriculture, manufacturing and services using U.S. input output tables. For example, purchases of food from supermarkets is included in agriculture in

is that the consumption categories we have access to are not identical. An alternative explanation can be that perfect competition does not hold and prices and consumption expenditures co-move by a third omitted variable. This can induce an upward bias in the aggregate time series.

the final expenditure computation, while it is broken down into food (agriculture), food processing (manufacturing) and distribution (services) when using the value added formulation. See [Herrendorf et al., 2013](#) for details. Thus, the final expenditure and value added representation of consumption are two alternative classifications of the same underlying data.³¹

We repeat the exercise done by [Herrendorf et al. \(2013\)](#) of estimating the demand system for sectoral consumption value added and expenditure using our preference specification. [Herrendorf et al. \(2013\)](#) estimate a CES Stone-Geary utility and find that this distinction yields quantitatively very different results. Using value added measures, [Herrendorf et al. \(2013\)](#) find that the elasticity of substitution across sectors is not statistically different from 0. [Buera and Kaboski \(2009\)](#) report a similar finding for the period 1870-2000. This result is quite extreme and some authors have found it discomfoting, e.g. [Buera and Kaboski \(2009\)](#). In terms of the value of the subsistence level relative to total consumption, they find that for agriculture in 1947 it represents 17% and in 2010, a 4%. For services, the figures are 73% and 32%. When estimating the model with final expenditure [Herrendorf, et al.](#) find that the elasticity of substitution is .85 and the role of non-homotheticities is less pronounced (but still important). The value of the subsistence level of agriculture relative to total consumption is 8% in 1947 and .4% in 2010. For services, the values are 86% and 32%. [Herrendorf et al. \(2013\)](#) argue that the elasticity of substitution should be greater when measuring expenditure because expenditure measures even at sectoral level are likely to embed inputs from the three sectors. However they do not provide a good intuition for why a Leontief production function is a reasonable benchmark.

We estimate a demand system analogous to our baseline estimation,

$$\log \left(\frac{\omega_{a,t}}{\omega_{m,t}} \right) = \alpha_{am} + (1 - \sigma) \log \left(\frac{p_{a,t}}{p_{m,t}} \right) + (\varepsilon_a - \varepsilon_m) \log C_t + \nu_{am,t}, \quad (27)$$

$$\log \left(\frac{\omega_{st}}{\omega_{mt}} \right) = \alpha_{sm} + (1 - \sigma) \log \left(\frac{p_{s,t}}{p_{m,t}} \right) + (\varepsilon_s - \varepsilon_m) \log C_t + \nu_{sm,t}, \quad (28)$$

where $\omega_{i,t}$ denotes consumption expenditure or value added in sector i at time t . As we are using relative consumption shares rather than employment, there is no need to control for international trade in this regression because it is subsumed in the consumption expenditure. Our estimates are reported in [table 5](#). For the elasticity of substitution, we also find that it is larger when estimated for expenditure data. However, we find that for value added measures, the estimated elasticity is .57 with a standard deviation of .1. Thus, this estimate is very different from the Leontief production function (elasticity of 0) found with the Stone-Geary CES. When estimating our demand system with expenditure data, we find an estimate of .88 which is very similar to the .85 found in [Herrendorf et al.](#) For the income elasticities, we find estimates that are very similar using both data sets. In fact, the point estimates are

³¹Note also that neither classification maps one-to-one to the classification of our baseline dataset.

Table 5: Consumption Expenditure and Value Added for the U.S.

	σ	$\varepsilon_a - \varepsilon_m$	$\varepsilon_s - \varepsilon_m$	Obs.	R_{am}^2	R_{sm}^2
Value Added	0.57 (0.10)	-0.63 (0.12)	0.62 (0.06)	63	0.77	0.93
Expenditure	0.88 (0.03)	-0.63 (0.03)	0.55 (0.03)	63	0.98	0.91

identical for $\varepsilon_a - \varepsilon_m$, with an elasticity of $-.63$. The estimates for $\varepsilon_s - \varepsilon_m$ are $.62$ for value added data and $.55$ for expenditure data. We cannot reject the null that they are statistically identical. Thus, our estimates of the non-homotheticity paint a picture in which the role for non-homotheticities is very similar regardless of whether the utility is specified in terms of value added or expenditure.

5 Further Analysis of Cross-Country Data

5.1 Case Studies for Three Sectors

From the estimation based on the relative shares, (25) and (26), we have obtained estimates of $\{\sigma, \varepsilon_a - \varepsilon_m, \varepsilon_s - \varepsilon_m\}$ and the country-sector dyad fixed effects $\{\alpha_{c,am}, \alpha_{c,sm}\}$. Using this information and the fact that employment shares sum up to one, we can recover the predicted evolution of individual shares over time (not only the relative shares).³²

Figures 3, 4 and 5 show the predicted series of the employment shares and the actual time series. Note that the estimates $\{\sigma, \varepsilon_a - \varepsilon_m, \varepsilon_s - \varepsilon_m\}$ are the same for all countries. Figures C.1, C.2 and C.3 in the online appendix report the fit for all countries in our sample. We see that despite the parsimonious approach of using the same three parameters in the utility function for all countries, the overall fit is good. The model captures well the trends in all sectors for countries at very different stages of development.³³ Figure 3 shows two

³²To see this, denoting the exponent of the fitted values as

$$\frac{\widehat{L_{s,ct}}}{\widehat{L_{manu,ct}}} = \exp\left(\log\left(\frac{\widehat{L_{agri,ct}}}{\widehat{L_{manu,ct}}}\right)\right), \quad s = \{agri, serv\}, \quad (29)$$

we have that the predicted shares are

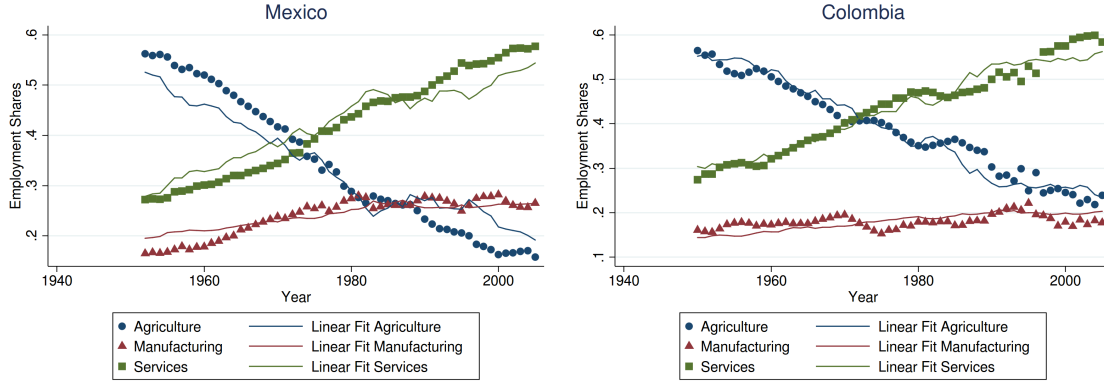
$$\frac{\widehat{L_{manu}}}{L} = \left(1 + \frac{\widehat{L_{agri,ct}}}{\widehat{L_{manu,ct}}} + \frac{\widehat{L_{serv,ct}}}{\widehat{L_{manu,ct}}}\right)^{-1} \quad (30)$$

$$\frac{\widehat{L_{agri}}}{L} = \frac{\widehat{L_{agri}}}{\widehat{L_{manu}}} \frac{\widehat{L_{manu}}}{L} \quad (31)$$

$$\frac{\widehat{L_{serv}}}{L} = \frac{\widehat{L_{serv}}}{\widehat{L_{manu}}} \frac{\widehat{L_{manu}}}{L} \quad (32)$$

³³We have performed an analogous exercise using Stone-Geary preferences for the intra-period problem as

Figure 3: Examples of Latin American Countries



Latin American countries, Mexico and Colombia (Figure C.3 contains the plots for all Latin-American countries). We see that the fit captures well the trends in all sectors. However, for Mexico, the fit appears to overstate the contribution of Services in the first half of the period and understate it for Agriculture, while the trend is reversed in 1980. This is partly due to the fact that value added measures are constructed from different data sources pre-1980 (which uses U.N. national accounts and uses growth rates to link data series backwards) and post-1980, which uses higher quality data from the Central Bank of Mexico. The model captures the trend on average, “compensating” for the change in the design of the consumption basket. For Colombia, which uses the same data source pre-1980 (U.N. national accounts) and ECLAC data (Statistical Year Book for Latin America and the Caribbean) for the 1980-1993 data we do not observe any discontinuity in the value added series for this period.³⁴

Figure 4 depicts the fit of our baseline estimation for four Asian economies: Japan, Taiwan, South Korea and the Philippines (Figure C.2 contains the plots for all Latin-American countries). The overall trends are well captured by our model for all countries. For Japan and Taiwan, we see that our model generates a hump-shape for employment in manufacturing of the same order of magnitude as in the data. For Taiwan, the predicted initial level of the employment share in manufacturing is 21%, it goes up to 39% and back to 35% at the end in Herrendorf et al. (2013),

$$C_t = \left(\omega_a^{\frac{1}{\sigma}} (C_{at} - \bar{C}_a)^{\frac{\sigma-1}{\sigma}} + \omega_m^{\frac{1}{\sigma}} C_{mt}^{\frac{\sigma-1}{\sigma}} + \omega_s^{\frac{1}{\sigma}} (C_{st} + \bar{C}_s)^{\frac{\sigma-1}{\sigma}} \right)^{\frac{\sigma}{\sigma-1}} \quad (33)$$

where ω_i are positive weights that add up to one, and \bar{C}_a , \bar{C}_s are positive reals that capture the “subsistence” levels. We find the fit to be much worse. The fitted time series are reported in the online appendix, Figures D.1, D.2 and D.3. We find that the role for non-homotheticities is much smaller in this case. Broadly speaking, the fit is good for countries in which there trends in relative prices are important, while the fit is much poorer for countries with no significant price trends.

³⁴From 1991 onwards the data source changes to the National Statistics Department and we observe a small bump in the aggregate consumption time series that translates into the predicted time series.

of the period. The observed levels are 20%, 43% and 37%. However, for South Korea, we find that while the fitted trend for manufacturing does have a hump shape, its magnitude is negligible when compared to the one observed in the data. Our predicted level of initial employment share is 13%, it goes up to 28% and then declines to 27%, while in the observed data we have that the initial level is 11%, 36% and 27%. This result may appear surprising, as in these three countries the evolution of consumption is similar. Moreover, the relative price of services to manufacturing grew at a much faster rate prior to 1990 in Korea than in Japan and Taiwan, which would exacerbate the increasing part in the hump. The key difference is that prior to 1985, the relative price of agriculture to manufacturing was increasing at 2.5% annually in Korea.³⁵ This introduces a countervailing force in our model that tends to reduce the increase in employment shares in manufacturing.³⁶

Finally, figure 5 reports the fit for two OECD countries, the USA and Spain (Figure C.1 in the online appendix shows the fit for all OECD countries). We see that our model fits the trends well. For the USA, however, we see that the evolution of the employment shares in services and manufacturing are steeper than predicted by our model. This feature is shared with other OECD countries. This reflects the fact that the income elasticity of services is greater for these set of countries, as column (5) in Table 1 shows. Indeed, if we plot the predicted fit using the estimates $\{\sigma, \varepsilon_s - \varepsilon_m, \varepsilon_a - \varepsilon_m\}$ for only OECD countries this problem goes entirely away, as can be seen in Figure C.4 in the online appendix.

5.2 Real and Nominal Value Added

We next investigate whether our model can quantitatively reproduce the positive correlation between nominal and real sectoral demands observed in the data. Combining the preference parameters $\{\sigma, \varepsilon_a - \varepsilon_m, \varepsilon_s - \varepsilon_m\}$ obtained in our baseline estimation with sectoral demands, equations (8) and (9), we can generate the predicted evolution of nominal and real sectoral demands and compute its correlation.

Table 6 reports the correlation predicted by our estimated model and the empirical correlation. We find that the model is able to generate correlations that are similar to the data, even though in the estimation of the preference parameters we did not target any of these correlations. In particular, we find that our model generates a correlation of .93 between the nominal and real relative demand of agricultural goods to manufactures, while in the data it is .95. For services, the model generates a correlation of .71 while in the data it is .80.

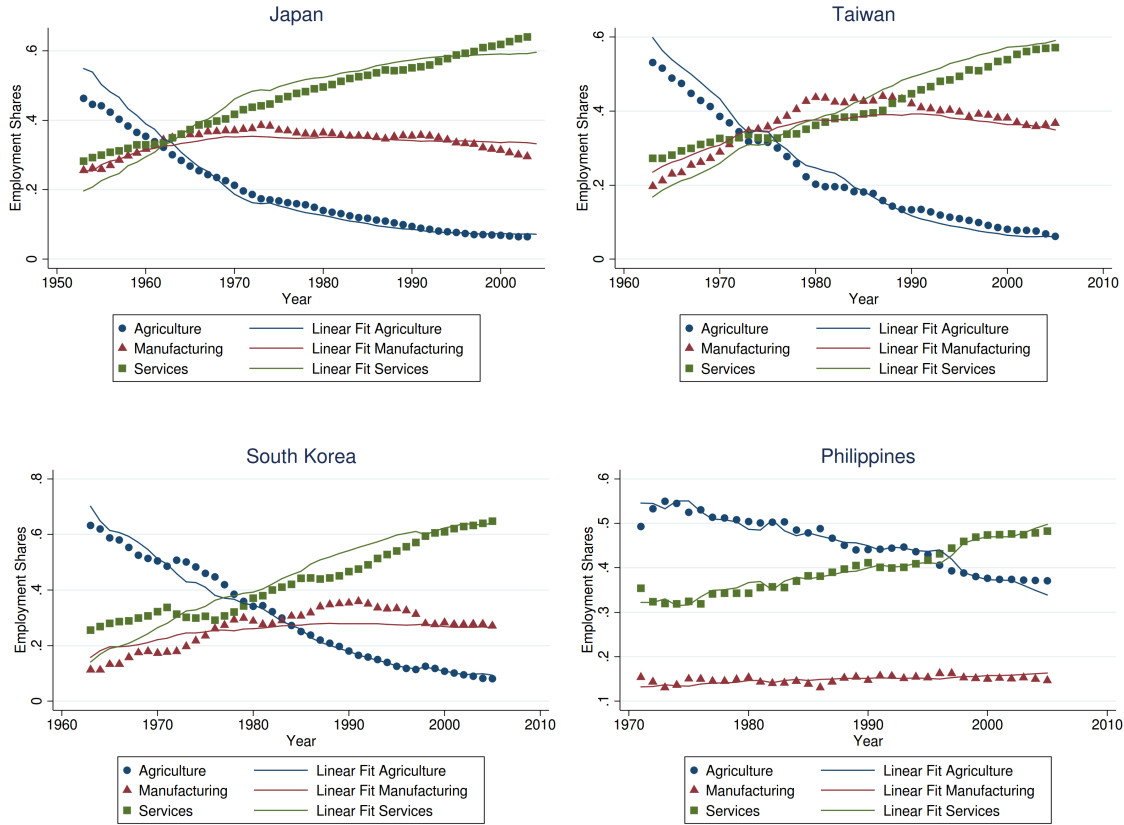
³⁵The relative price of agriculture to manufacturing has no trends in Taiwan during this period and it is also increasing for Japan but at a slower rate, 1.7%.

³⁶From equation 30. it follows that the growth rate of the employment share in manufacturing, is equal to

$$\gamma_m = -L_m(\gamma_{L_a/L_m} + \gamma_{L_s/L_m}), \quad (34)$$

where γ denotes growth rates. From here it is clear that a high and positive growth rate of the relative price of agriculture to manufacturing increases the growth rate γ_{L_a/L_m} which decreases γ_m .

Figure 4: Examples of Asian Countries



Note that this result highlights the importance of using a non-homothetic CES framework. If we had used an homothetic framework as [Ngai and Pissarides \(2007\)](#), in which all structural transformation is generated through trends in relative prices, the correlation generated by the model would have been negative.³⁷ Our framework also has a price elasticity of substitution that is less than one, which in a homothetic framework would generate a negative correlation. The reason this does not happen is that, at the estimated parameter values, the income effects are sufficiently strong to overcome the relative price effects.

5.3 Extensions

5.3.1 Beyond Three Sectors

[Jorgenson and Timmer \(2011\)](#) have pointed out that in order to understand how structural transformation progresses in rich countries, it is important to zoom in the service sector,

³⁷To see that, note that the relative trend in nominal values $\omega_{i,t}/\omega_{j,t}$ would be proportional to $(p_{i,t}/p_{j,t})^{1-\sigma}$. For real values, $c_{i,t}/c_{j,t}$, would be proportional to $(p_{i,t}/p_{j,t})^{-\sigma}$. As $0 < \sigma < 1$, both trends would move in opposite directions.

Figure 5: Examples of OECD Countries

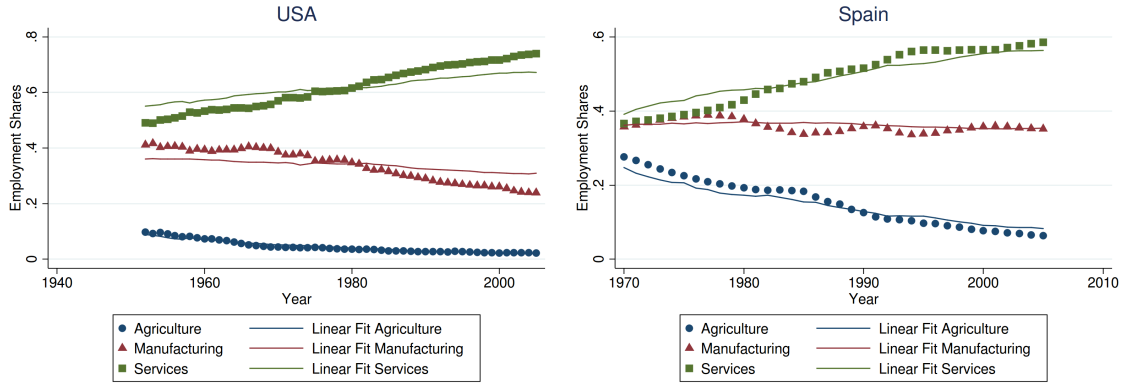


Table 6: Correlation of Nominal and Real Value Added

	Correlation	
	Data	Model
Agriculture/Manufacturing	0.95	0.93
Services/Manufacturing	0.80	0.71

as it represents the majority of rich economies' consumption shares. Our framework lends itself to this purpose very well, as it can accommodate any arbitrary number of sectors in an analogous way as the homothetic CES framework. In this section we use the richness of the GDDC database to extend our estimation to 10 sectors: (1) agriculture, forestry and fishing, (2) mining and quarrying, (3) manufacturing, (4) public utilities, (5) construction, (6) wholesale and retail trade, hotels and restaurants, (7) transport, storage and communication, (8) finance, insurance, real state, (9) community, social and personal services, (10) government services.

We estimate a demand system analogous to the one used in our baseline estimation, where we use manufacturing as a reference sector (even though in this case it is more narrowly defined than in the baseline estimation)

$$\log \left(\frac{L_{i,t}^c}{L_{m,t}^c} \right) = \alpha_{im}^c + (1 - \sigma) \log \left(\frac{p_{i,t}^c}{p_{m,t}^c} \right) + (\varepsilon_i - \varepsilon_m) \log C_t^c + \eta_{i,t}^c \quad (35)$$

with i denoting any of our sectors and c , a country index. Our panel estimates a reported in Table 7. Column (1) shows that we find an elasticity of substitution of .82 which is close to the .72 we found in our baseline, three-sector, estimation. We find that the smallest income elasticities correspond to mining and agriculture, while the highest correspond to service

Table 7: 10-Sector Regression

	World	OECD	Asia	Latin America
Elasticity σ	0.82 (0.01)	0.93 (0.01)	0.85 (0.01)	0.96 (0.01)
Mining	-1.43 (0.03)	-0.91 (0.05)	-1.55 (0.04)	-0.64 (0.06)
Agriculture	-0.96 (0.03)	-0.66 (0.04)	-1.07 (0.03)	-1.12 (0.05)
Public Utilities	-0.02 (0.02)	0.18 (0.03)	-0.11 (0.02)	0.27 (0.07)
Transp., Storage, Comm.	0.10 (0.02)	0.60 (0.03)	-0.10 (0.02)	0.52 (0.04)
Construction	0.18 (0.02)	0.47 (0.03)	0.13 (0.02)	0.83 (0.07)
Wholesale and Retail	0.37 (0.02)	0.95 (0.02)	0.14 (0.02)	1.22 (0.06)
Community, Social and Personal Serv.	0.44 (0.03)	1.29 (0.03)	0.18 (0.04)	0.37 (0.05)
Finance, Insurance, Real State	0.94 (0.03)	1.92 (0.04)	0.55 (0.03)	1.22 (0.09)
Government Services	0.82 (0.01)	0.93 (0.01)	0.85 (0.01)	–
Observations	517	342	125	295

Note: All sectoral elasticities computed relative to Manufacturing. Source: 10 Sector database. Robust Standard Errors shown in parenthesis.

sectors, such as finance, insurance, real state and government services. Columns (2) to (4) show that the ranking of sectors in terms of their income elasticity is consistently estimated when we estimate OECD, Asian and Latin American countries separately.³⁸

5.3.2 Non-constant Elasticity of Consumption

In Section 5.1, when we discussed the fit for OECD countries, we argued that the income elasticity of services relative to manufacturing estimated for the whole sample was too low to fit the steep increases in employment shares in services. Indeed, in column (5) in Table 1 we show that estimating $\{\sigma, \varepsilon_a - \varepsilon_m, \varepsilon_s - \varepsilon_m\}$ for only OECD countries yields a higher $\varepsilon_s - \varepsilon_m$, which improves the fit of the time series for OECD countries, as shown in Figure C.4.

³⁸Table 9 in the Appendix reports the estimation results from a nested CES structure. That is, we estimate separately the demand for each of the sectors separately that belong to services or manufacturing separately. This is done at the expense of not having sectoral consumption data. We use aggregate sectoral value added instead. The results are similar to the ones reported in the main text.

Table 8: Non-constant elasticity of substitution estimation

Dep. Var.: Rel. Lab. Sh.	σ	$\varepsilon_a - \varepsilon_m$		$\varepsilon_s - \varepsilon_m$		Obs.	R_{am}^2	R_{sm}^2
		$\log C$	$\log^2 C$	$\log C$	$\log^2 C$			
World, 1947-2005	0.80 (0.02)	-1.40 (0.20)	0.45 (0.27)	-3.18 (0.16)	4.61 (0.21)	1005	0.98	0.79
OECD	0.92 (0.03)	-1.93 (0.32)	1.36 (0.43)	-4.95 (0.20)	7.21 (0.26)	436	0.96	0.87
Latin America	0.83 (0.04)	-1.10 (0.89)	0.08 (1.10)	-0.96 (0.80)	1.98 (0.99)	350	0.96	0.70
Asia	0.82 (0.05)	-0.61 (0.29)	-0.73 (0.39)	-1.11 (0.18)	1.60 (0.25)	319	0.98	0.82

Note: 10 sector database.

Motivated by this evidence, in this section we explore the possibility of relaxing the assumption of constant income elasticity across sectors.³⁹ To this end, we allow for a second order term in the income elasticity term, $\log^2 C_{ct}$. This represents a second order approximation to an arbitrary function and estimate the system

$$\log \left(\frac{L_{a,t}^c}{L_{m,t}^c} \right) = \alpha_{am}^c + (1 - \sigma) \log \left(\frac{p_{a,t}^c}{p_{m,t}^c} \right) + \varepsilon_{1,am} \log C_t^c + \varepsilon_{2,am} \log^2 C_t^c + \nu_{am,t}^c \quad (36)$$

$$\log \left(\frac{L_{s,t}^c}{L_{m,t}^c} \right) = \alpha_{sm}^c + (1 - \sigma) \log \left(\frac{p_{s,t}^c}{p_{m,t}^c} \right) + \varepsilon_{1,sm} \log C_t^c + \varepsilon_{2,sm} \log^2 C_t^c + \nu_{sm,t}^c \quad (37)$$

where we also control by sectorial net exports in each regression. Our results in Table 8 show that when estimating the system of equations (36)–(37) in our full panel the quadratic term for the income elasticity of agriculture relative to manufacturing is zero, while the quadratic term for services relative to manufacturing is positive. This indicates that the real income elasticity of services relative to manufacturing (and agriculture) increases as countries become richer. Perhaps interestingly, the Stone-Geary framework imposes the opposite by assumption. This finding is confirmed when analyzing different regions of the world separately.

6 Concluding Remarks

This paper presents a tractable model of structural transformation that. It features both long-run demand and supply drivers of structural transformation. Our contribution is to propose a utility function that has non-homothetic Engel curves at any level of development. This implies that along the generalized balanced growth path agents' utility does not become

³⁹In this case, the existence of an Asymptotic Growth Path is ensured as long as the long-run elasticity is constant.

asymptotically homothetic. Moreover, we show how this formulation of preferences can accommodate seamlessly supply drivers of the structural transformation that take the form of differential sectorial trends in prices.

Relative to models with Stone-Geary preferences, our framework has the advantage to deliver a balanced growth path even in the presence of sectorial trends in prices. Moreover, the model can generate non-monotonic patterns like the hump shape in employment shares in manufacturing. Relative to models with differential trends in relative prices and homothetic constant-elasticity preferences, our model has the advantage that can accommodate trends in both real and nominal measures.

We find that our baseline model of constant elasticities fits the data well despite of only using three elasticities. We estimate our model applied to three sectors (agriculture, manufacturing and services) using panel of 29 countries for the postwar period. Our estimates of the price elasticity is around three-quarters. We find that the income elasticities rank as expected. Agriculture has the lowest elasticity, manufacturing has intermediate elasticity and services has the highest elasticity.

The proposed preferences provide a tractable departure from homothetic preferences. We believe that they can be used in many applied general equilibrium settings that currently use homothetic constant elasticity of substitution as their workhorse model, such as international trade. These preferences can be also combined with productions functions without constant shares to study skilled-biased technological change or capital deepening.

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A Nonhomothetic CES Preferences

In this section, we provide an overview of the properties of the general Nonhomothetic CES preferences and their generalizations.

A.1 General Nonhomothetic CES Preferences

Consider preferences over a bundle $\{C_1, C_2, \dots, C_I\}$ of goods defined through an implicit utility function:

$$\sum_{i=1}^I f_i(U)^{\frac{1}{\sigma}} C_i^{\frac{\sigma-1}{\sigma}} = 1, \quad (\text{A.1})$$

where functions f_i 's are differentiable in U and $\sigma \neq 1$ and $\sigma > 0$.⁴⁰ Standard CES preferences are a specific example of Equation (A.1) with $f_i(U) = U^{1-\sigma}$ for all i 's. The next lemma characterizes the demand for general nonhomothetic CES preferences.

Lemma 6. *Consider any bundle of goods that maximizes the utility function defined in Equation (A.1) subject to the budget constraint $\sum_i p_i C_i \leq E$. For each good i , the real consumption satisfies:*

$$C_i = \left(\frac{E}{p_i}\right)^{\sigma} f_i(U), \quad (\text{A.2})$$

and the share in consumption expenditure satisfies:

$$\frac{p_i C_i}{E} = f_i(U)^{\frac{1}{\sigma}} C_i^{\frac{\sigma-1}{\sigma}} = f_i(U) \left(\frac{p_i}{E}\right)^{1-\sigma}. \quad (\text{A.3})$$

Proof. Let λ and ρ denote the Lagrange multipliers on the budget constraint and constraint (A.1), respectively:

$$\mathcal{L} = U + \rho \left(1 - \sum_i f_i^{\frac{1}{\sigma}} C_i^{\frac{\sigma-1}{\sigma}}\right) + \lambda \left(E - \sum_i p_i C_i\right).$$

The FOCs with respect to C_i yields:

$$\rho \frac{1-\sigma}{\sigma} \frac{\omega_i}{C_i} = \lambda p_i, \quad (\text{A.4})$$

where we have defined

$$\omega_i \equiv f_i(U)^{\frac{1}{\sigma}} C_i^{\frac{\sigma-1}{\sigma}}. \quad (\text{A.5})$$

⁴⁰For the case of $\sigma = 1$, the preferences are simply defined according to $\sum_i f_i(U) \log C_i = 1$.

Equation (A.4) shows that expenditure $p_i C_i$ on good i is proportional to ω_i . Since the latter sums to one from constraint (A.1), it follows that ω_i is the expenditure share of good i , and we have:

$$E = \sum_{i=1}^I p_i C_i = \frac{1 - \sigma}{\sigma} \frac{\rho}{\lambda}.$$

We can now substitute the definition of ω_i from Equation (A.5) in expression (A.4) and use (A.6) to find (A.2) and (A.3).

■

Lemma 6 implies the following relationship, implicitly defining the expenditure and indirect utility functions for general Nonhomothetic CES preferences:

$$E^{1-\sigma} = \sum_{i=1}^I f_i(U) p_i^{1-\sigma}. \quad (\text{A.6})$$

The expenditure function is clearly continuous in prices p_i 's and U , and homogenous of degree 1, increasing, and concave in prices. We further need to ensure that the expenditure function is increasing in utility. We compute the elasticity of the expenditure function with respect to utility and find

$$\eta_U^E \equiv \frac{U \partial E}{E \partial U} = \frac{1}{1 - \sigma} \sum_i \omega_i \eta_U^{f_i} = \frac{1}{1 - \sigma} \overline{\eta_U^{f_i}}, \quad (\text{A.7})$$

where $\eta_U^{f_i} \equiv U \partial f_i / f_i \partial U$ is the elasticity of function f_i with respect to U . The next lemma then follows.

Lemma 7. *Equation (A.1) defines a unique, continuous, and monotone utility function $U = F(C_1, \dots, C_I)$ with $C_i > 0$, if functions f_i 's are continuous in U and monotonically increasing (decreasing) when $\sigma < 1$ ($\sigma > 1$).*

Examining sectoral demand from Equation (A.2) along indifference curves, shows the main properties of nonhomothetic CES preferences. As expected, the elasticity of substitution is constant:

$$\eta_{p_i/p_j}^{C_i/C_j} \equiv \frac{\partial \log(C_i/C_j)}{\partial \log(p_i/p_j)} = \sigma. \quad (\text{A.8})$$

More interestingly, the elasticity of relative demand with respect to utility is in general different from unity:

$$\eta_U^{C_i/C_j} \equiv \frac{\partial \log(C_i/C_j)}{\partial \log U} = \frac{\partial \log(f_i/f_j)}{\partial \log U}. \quad (\text{A.9})$$

Since utility has a monotonic relationship with real income (and hence expenditure), it then follows that the nominal income (consumption expenditure) elasticity of different goods are

not the same. More specifically, we can use (A.7) to find the nominal expenditure elasticity of demand:

$$\eta_E^{C_i} \equiv \frac{\partial \log C_i}{\partial \log E} = \sigma + (1 - \sigma) \eta_U^{f_i} / \overline{\eta_U^{f_i}}. \quad (\text{A.10})$$

The intuition for the normalization in expression (A.10) is that the elasticity $\eta_E^{C_i}$ has to be invariant to all monotonic transformations of utility.

Preferences defined by Equation (A.1) belong to the general class of preferences with *Direct Implicit Additivity*. Hanoch (1975) shows that the latter family of preferences have the nice property that is illustrated by Equations (A.8) and (A.9): the separability of the income and substitution elasticities of the Hicksian demand. This is in contrast to the stronger requirement of *Explicit Additivity* commonly assumed in nonhomothetic preferences, whereby the utility is explicitly defined as a function $U = F(\sum_i f_i(C_i))$. As we will show below in the specific example of generalized Stone-Geary preferences, substitution and income elasticities of Hicksian demand are *not* separable for preferences with explicit additivity.

A.2 Income Isoelastic Nonhomothetic CES Preferences

Now, consider the specific case used in the exposition of our model, of isoelastic functions f_i defined as:

$$f_i(U) = \Omega_i U^{\epsilon_i - \sigma}, \quad (\text{A.11})$$

where $\eta_U^{f_i} = \partial \log f_i / \partial \log U = \epsilon_i - \sigma$, and we retrieve standard CES preferences when $\epsilon_i = 1$ for all i 's. For ease of exposition, let us for now identify utility with C , aggregate real income and define a corresponding aggregate price index $P \equiv E/C$. From Equations (A.2) and (A.3), we find demand to be:

$$C_i = \left(\frac{p_i}{P}\right)^{-\sigma} C^{\epsilon_i}, \quad (\text{A.12})$$

$$\omega_i = \frac{p_i C_i}{PC} = \left(\frac{p_i}{P}\right)^{1-\sigma} C^{\epsilon_i - 1}. \quad (\text{A.13})$$

From Equation we find the aggregate price index

$$P \equiv \frac{E}{C} = \left(\sum_{i=1}^I C^{\epsilon_i - 1} p_i^{1-\sigma} \right)^{\frac{1}{1-\sigma}}. \quad (\text{A.14})$$

From (A.7), the real income elasticity of the expenditure function is:

$$\eta_C^E \equiv \frac{C}{E} \frac{\partial E}{\partial C} = \frac{\bar{\epsilon} - \sigma}{1 - \sigma}, \quad (\text{A.15})$$

where $\bar{\epsilon} = \sum_i \omega_i \epsilon_i$. Therefore, a sufficient condition for the function $E(C; \{p_i\}_{i=1}^I)$ to be a one-to-one mapping for all positive prices is that all sectors have an income elasticity larger than the elasticity of substitution $\epsilon_i > \sigma$ if $\sigma < 1$ (and $\epsilon_i < \sigma$ if $\sigma > 1$).⁴¹

The income elasticities of demand are given by Equations (A.9) and (A.10):

$$\eta_C^{C_i/C_j} = \epsilon_i - \epsilon_j, \quad (\text{A.16})$$

$$\eta_E^{C_i} = \sigma + (1 - \sigma) \frac{\epsilon_i - \sigma}{\bar{\epsilon} - \sigma}. \quad (\text{A.17})$$

Each good i is characterized by a parameter $\epsilon_i \in \mathbb{R}$ that is a measure of its real income elasticity.

More generally, the relationship between utility U and real aggregate consumption C in Expression (A.11) can be defined by any monotonic function V such that $U = V(C)$. In particular, let us define $V(\cdot)$ such that C corresponds to nominal consumption expenditure at constant prices $\{q_i\}_i$ such that

$$C^{1-\sigma} = \sum_{i=1}^I \Omega_i V(C)^{\epsilon_i-1} q_i^{1-\sigma}. \quad (\text{A.18})$$

Assuming $\sigma \in (0, 1)$, if $\epsilon_i > \sigma$ for all i , function $V(\cdot)$ defined through Equation (A.18) is monotonically increasing for all positive C . Therefore, we can approximate the relationship as:

$$\begin{aligned} \log V(C) &\approx \log V(\tilde{C}) + \left. \frac{\partial \log V}{\partial \log C} \right|_{C=\tilde{C}} \cdot (\log C - \log \tilde{C}), \\ &= \frac{1 - \sigma}{\bar{\epsilon} - \sigma} \log C + \text{const.}, \end{aligned} \quad (\text{A.19})$$

where $\bar{\epsilon}$ is the average elasticity parameter at constant price q and real income \tilde{C} . For this reason, we simplify our benchmark model by identifying both C and U with real aggregate income.

A.3 Comparison to Generalized Stone-Geary Preferences

For comparison, now consider the following generalization of Stone-Geary preferences:

$$C_t = \left(\sum_{i=1}^I (C_{it} - \underline{C}_i)^{\frac{\sigma-1}{\sigma}} \right)^{\frac{\sigma}{\sigma-1}}, \quad (\text{A.20})$$

⁴¹As [Hanoch \(1975\)](#) shows, the utility function defined by Equation (A.1) is globally valid (monotone and quasi-concave) at all strictly positive consumption bundles either if $0 < \sigma < 1$ and $\epsilon_i > \sigma$, or if $\sigma > 1$ and $\epsilon_i < \sigma$ for all sectors i (p. 403).

where \underline{C}_i are the usual coordinate shifters. In particular, standard 3-sector models of structural transformation generally assume $\underline{C}_a > 0$, $\underline{C}_s < 0$ and $\underline{C}_m = 0$. Define the marginal cost of consumption

$$\tilde{P}_t \equiv \frac{\partial E_t}{\partial C_t} = \left(\sum_{i=1}^I p_{it}^{1-\sigma} \right)^{\frac{1}{1-\sigma}}, \quad (\text{A.21})$$

which is independent of income. We then have:

$$P_t = \frac{E_t}{C_t} = \tilde{P}_t \left(1 + \frac{\sum_i p_{it} \underline{C}_i}{E_t} \right), \quad (\text{A.22})$$

which implies that the dependence of the price index on nominal income E_t vanishes as the latter grows to infinity.

Another important feature of the nonhomothetic CES preferences is the fact that elasticity of substitution σ_{ij} between all goods i and j remains constant σ and remains independent of income elasticities. In contrast, for Stone-Geary preferences we find:

$$\sigma_{ij} = \sigma \cdot \frac{E_t}{E_t - \sum_k p_{kt} \underline{C}_k} \cdot \left(1 - \frac{\underline{C}_i}{C_{it}} \right) \cdot \left(1 - \frac{\underline{C}_j}{C_{jt}} \right), \quad (\text{A.23})$$

$$\eta_i = \frac{E_t}{E_t - \sum_k p_{kt} \underline{C}_k} \cdot \left(1 - \frac{\underline{C}_i}{C_{it}} \right), \quad (\text{A.24})$$

where η_i is the nominal income elasticity of demand in sector i (Hanoch, 1975). It then follows that the elasticities of substitution between goods i and j always satisfies the following equality:

$$\sigma_{ij} = \sigma \eta_i \eta_j, \quad (\text{A.25})$$

creating a direct linkage between elasticities of substitution and income for different sectors. As expected, when E_t goes to infinity we find that $\sigma_{ij} \rightarrow \sigma$ and $\eta_i \rightarrow 1$ for all sectors.

B Proofs

Proof of Lemma 1. The HH problem can be written as that of finding

$$\max_{\{C_t, K_t, \{C_{it}\}_t\}} \sum_t \left\{ \beta^t \frac{C_t^{1-\theta} - 1}{1-\theta} + \lambda_t \left(E_t - \sum_{i=1}^I p_{it} C_{it} \right) + \rho_t (F_t - 1) \right\}, \quad (\text{B.1})$$

where $E_t = w_t + K_t(1 - \delta + R_t) - K_{t+1}$ and F_t is defined according to Equation (A.1). It is straightforward to see that the FOCs characterizing the optimal bundle $\{C_{it}\}_i$ for any choice

of E_t and C_t are the same as the ones in the static case and are given by:

$$\rho_t \frac{1 - \sigma}{\sigma} \frac{\omega_{it}}{C_{it}} = \lambda_t p_{it}, \quad (\text{B.2})$$

resulting in an expression similar to Equation (A.2):

$$C_{it} = \left(\frac{p_{it}}{P_t} \right)^{-\sigma} C_t^{\epsilon_i}. \quad (\text{B.3})$$

Furthermore, aggregate price index P_t and total consumption expenditure E_t could be written according to expressions (A.14) and (A.6), respectively. This shows the first part of the lemma, characterizing the intra-temporal problem.

Now, we can write down the intertemporal problem as:

$$\max_{\{C_t\}_t} \sum_t \left\{ \beta^t \frac{C_t^{1-\theta} - 1}{1 - \theta} + \lambda_t (w_t + K_t(1 - \delta + R_t) - K_{t+1} - E(C_t)) \right\}, \quad (\text{B.4})$$

where we have defined the expenditure function:

$$E(C_t; \{p_{it}\}_{i=1}^I) = \left[\sum_{i=1}^I C_t^{\epsilon_i - \sigma} p_i^{1-\sigma} \right]^{\frac{1}{1-\sigma}}. \quad (\text{B.5})$$

The FOCs with respect to K_t yield:

$$\frac{\lambda_{t+1}}{\lambda_t} = \frac{1}{\beta(1 - \delta + R_t)}, \quad (\text{B.6})$$

which will pin down all λ 's for any given λ_0 .

The discussion above implies that for any initial marginal utility of wealth λ_0 , Equation (B.6) gives λ_t , which then allows us to find C_t that satisfies its respective FOC from:

$$C_t^{1-\theta} = \lambda_t E(C_t) \frac{\sum_i \epsilon_i \omega_{it} - \sigma}{1 - \sigma}. \quad (\text{B.7})$$

Combining the equation above with Equation (B.6) then yields the Euler equation (5) and completes the proof. ■

Lemma 8. *Section A.2 describes sufficient conditions for a sequence of consumption allocations to be an optimal solution to problem (1).*

Proof. We showed in Section A that the expenditure function E is monotonically increasing in C_t if $\bar{\epsilon} > \sigma$. In order for problem (1) to have a solution, we should further ensure that the objective function is concave in C_t for all sets of positive prices $\{p_{it}\}_{i=1}^I$. A sufficient

condition, therefore, is the convexity of the expenditure function E in C .

Next, we find the set of parameters for which the expenditure function is convex in aggregate real consumption. Let us write the second derivative of expenditure as:

$$\begin{aligned}\frac{\partial^2 E}{\partial C^2} &= \left(\frac{C}{E} \frac{\partial E}{\partial C}\right) \cdot \frac{\partial}{\partial C} \left(\frac{E}{C}\right) + \left(\frac{E}{C}\right) \cdot \frac{\partial}{\partial C} \left(\frac{C}{E} \frac{\partial E}{\partial C}\right) \\ &= \eta_C^E \frac{\partial}{\partial C} \left(\frac{E}{C}\right) + \left(\frac{E}{C}\right) \cdot \frac{\partial \eta_C^E}{\partial C},\end{aligned}$$

where in the second equality we have used the definition of real consumption elasticity of expenditure from Equation A.15. We can write the first term, the derivative of average consumption expenditure with respect to real consumption as:

$$\begin{aligned}\frac{\partial}{\partial C} \left(\frac{E}{C}\right) &= \frac{E}{C^2} (\eta_C^E - 1) \\ &= \frac{E}{C^2} \left(\frac{\bar{\epsilon} - 1}{1 - \sigma}\right),\end{aligned}\tag{B.8}$$

where again we have used Equation A.15. Some more algebra shows that the derivative of the elasticity η_C^E with respect to aggregate real consumption is given by:

$$\frac{\partial \eta_C^E}{\partial C} = \frac{1}{C(1 - \sigma)} \sum_i \omega_i (\epsilon_i - \bar{\epsilon})^2,\tag{B.9}$$

which is always nonnegative if we have complementarity among goods $\sigma < 1$. It then follows that a sufficient condition for the convexity of the expenditure function is that $\bar{\epsilon} \geq 1$ and $0 < \sigma \leq 1$. ■

Lemma 9. *Optimal production decisions imply Equations (11), (12) and (13).*

Proof. Capital is allocated across different sectors such that its marginal revenue product equals the rental price of capital:

$$R_t = p_{it} A_{it}^{1-\alpha} \left(\frac{L_{it}}{K_{it}}\right)^{1-\alpha} = p_{it} A_{it}^{1-\alpha} K_t^{\alpha-1}.\tag{B.10}$$

Let us now normalize the price of the investment sector to 1, $p_{0t} \equiv 1$. Equation (B.10) then determines sectoral output prices according to (11). Note that the sum of the values of

all sectoral outputs has the following aggregate representation:

$$\begin{aligned}
Y_t \equiv \sum_{i=1}^I p_{it} Y_{it} + X_t &= \left(\sum_{i=1}^I p_{it} A_{it}^{1-\alpha} L_{sit} + A_{0t}^{1-\alpha} L_{0t} \right) K_t^\alpha, \\
&= A_{0t}^{1-\alpha} \left(\sum_{i=1}^I L_{it} \right) K_t^\alpha, \\
&= A_{0t}^{1-\alpha} K_t^\alpha,
\end{aligned} \tag{B.11}$$

where the first and second equalities follow from the equality of capital to labor ratios across sectors and Equation (11), respectively. It then follows that the wage and the rental price of capital are determined at each period by Equations (12) and (13). ■

Proof of Proposition 4. Let us assume an ABGP exists that involves a growth rate of real consumption γ^* . We first derive an expression for the asymptotic growth of nominal consumption expenditure shares of different sectors, as in Equation (16):

$$\begin{aligned}
1 + \xi_i \equiv \lim_{t \rightarrow \infty} \frac{\omega_{it+1}}{\omega_{it}} &= \lim_{t \rightarrow \infty} \left(\frac{E_t}{E_{t+1}} \right)^{1-\sigma} \left(\frac{p_{it+1}}{p_{it}} \right)^{1-\sigma} \left(\frac{C_{t+1}}{C_t} \right)^{\epsilon_i}, \\
&= \left(\frac{1}{1 + \gamma_0} \right)^{1-\sigma} \left(\frac{1 + \gamma_0}{1 + \gamma_i} \right)^{(1-\sigma)(1-\alpha)} (1 + \gamma^*)^{\epsilon_i}, \\
&= \frac{(1 + \gamma^*)^{\epsilon_i}}{\left[(1 + \gamma_0)^\alpha (1 + \gamma_i)^{1-\alpha} \right]^{1-\sigma}}.
\end{aligned}$$

Since shares have to add up to 1, sectoral growth in shares must be non-positive. Moreover, the growth expression above has to be zero at least for one nonvanishing sector. Now, consider the expression defined in (17) for the growth rate of real consumption. For sectors $i \in \mathcal{I}^*$ that achieve the minimum, the growth of nominal expenditure share becomes zero, and their shares converge to constant values ω_i^* . For sectors $i \notin \mathcal{I}^*$, we find the following expression for the growth rate of nominal shares:

$$\xi_i = \left[\frac{1 + \gamma^*}{\left[(1 + \gamma_0)^\alpha (1 + \gamma_i)^{1-\alpha} \right]^{\frac{1-\sigma}{\epsilon_i}}} \right]^{\epsilon_i} - 1. \tag{B.12}$$

Assuming $\sigma < 1$ and $\epsilon_i > 0$, the expression inside the bracket is less than 1, since we know sector i does not achieve the minimum in (17). If $\epsilon_i < 0$, then the expression inside the bracket is greater than 1, since γ^* is by definition positive, whereas the denominator is always less than 1. Therefore, in both cases $\xi_i < 0$ and the nominal shares asymptotically vanish.

It is straightforward to see that if $\sigma > 1$, then the growth rate of aggregate real consump-

tion cannot be positive. Consider the growth rate of labor share of sector i for which the income elasticity is positive $\epsilon_i > 0$ in Equation (B.12). From $\xi_i \leq 0$, it follows that:

$$\gamma^* \leq \left[(1 + \gamma_0)^\alpha (1 + \gamma_i)^{1-\alpha} \right]^{\frac{1-\sigma}{\epsilon_i}} - 1 < 0.$$

Therefore, any ABGP with $\sigma > 1$ and some sector $\epsilon_i > 0$ should involve decreasing real aggregate consumption.

Let us now check that with the growth rate of real aggregate consumption given by γ^* , nominal aggregate consumption expenditure asymptotically grows at the same rate γ_0 as total output. From the consumer utility maximization problem, we know that growth of aggregate consumption expenditure has to satisfy the following equation:

$$\begin{aligned} \frac{E_{t+1}}{E_t} &= \left(\frac{\sum_{i=1}^I C_{t+1}^{\epsilon_i} p_{it+1}^{1-\sigma}}{\sum_{i=1}^I C_t^{\epsilon_i} p_{it}^{1-\sigma}} \right)^{\frac{1}{1-\sigma}}, \\ &= \left(\frac{\sum_{i=1}^I C_t^{\epsilon_i} p_{it}^{1-\sigma} \left(\frac{C_{t+1}}{C_t} \right)^{\epsilon_i} \left(\frac{p_{it+1}}{p_{it}} \right)^{1-\sigma}}{\sum_{i=1}^I C_t^{\epsilon_i} p_{it}^{1-\sigma}} \right)^{\frac{1}{1-\sigma}}, \\ &= \left(\sum_{i=1}^I \omega_{it} \left(\frac{C_{t+1}}{C_t} \right)^{\epsilon_i} \left(\frac{p_{it+1}}{p_{it}} \right)^{1-\sigma} \right)^{\frac{1}{1-\sigma}}. \end{aligned} \quad (\text{B.13})$$

Now, using the fact that $\omega_{it} \rightarrow 0$ for $i \notin \mathcal{I}^*$, we find that along the ABGP:

$$\begin{aligned} \lim_{t \rightarrow \infty} \frac{E_{t+1}}{E_t} &= \lim_{t \rightarrow \infty} \left(\sum_{i=1}^I \omega_{it} \left(\frac{C_{t+1}}{C_t} \right)^{\epsilon_i} \left(\frac{A_{0t+1}/A_{0t}}{A_{it+1}/A_{it}} \right)^{(1-\alpha)(1-\sigma)} \right)^{\frac{1}{1-\sigma}}, \\ &= \lim_{t \rightarrow \infty} \left(\sum_{i \in \mathcal{I}^*} \omega_{it} (1 + \gamma^*)^{\epsilon_i} \left(\frac{1 + \gamma_0}{1 + \gamma_i} \right)^{(1-\alpha)(1-\sigma)} \right)^{\frac{1}{1-\sigma}}, \\ &= 1 + \gamma_0, \end{aligned}$$

where in the last equality from the fact that for $i \in \mathcal{I}^*$ we have that $\gamma^* = \left[(1 + \gamma_0)^\alpha (1 + \gamma_i)^{1-\alpha} \right]^{\frac{1-\sigma}{\epsilon_i}}$.

Note that asymptotically, the average income elasticity of the economy converges to a constant

$$\lim_{t \rightarrow \infty} \sum_{i=1}^I \epsilon_i \omega_{it} = \sum_{i \in \mathcal{I}^*} \epsilon_i \omega_i^*.$$

Combining (B.7) and (B.6), we find:

$$\begin{aligned}\lim_{t \rightarrow \infty} \left(\frac{C_{t+1}}{C_t} \right)^{1-\theta} &= \lim_{t \rightarrow \infty} \left(\frac{\lambda_{t+1}}{\lambda_t} \right) \left(\frac{E_{t+1}}{E_t} \right), \\ (1 + \gamma^*)^{1-\theta} &= \frac{1 + \gamma_0}{\beta(1 - \delta + R^*)},\end{aligned}$$

which implies (18).

To examine the properties of aggregate variables along an equilibrium path, we introduce nominal consumption expenditure, aggregate investment, and stock of capital per efficiency unit of labor as $e_t \equiv E_t/A_{0t}$, $x_t \equiv X_t/A_{0t}$, and $k_t \equiv K_t/A_{0t}$. Substituting for wage and rental price of capital from (12) and (13), we can rewrite the economy-wide resource constraint as $x_t + e_t = k_t^\alpha$. Moreover, investment per efficiency unit of labor should satisfy:

$$x_t = k_t \left[\left(\frac{k_{t+1}}{k_t} \right) (1 + \gamma_{0,t}) - (1 - \delta) \right],$$

where we have defined the growth rate of technological progress in the investment sector as time t as $\gamma_{0,t} = \frac{A_{0,t+1}}{A_{0,t}} - 1$. Total nominal output and rental price of capital are determined in terms of the aggregate stock of capital:

$$y_t = k_t^\alpha, \quad R_t = \alpha k_t^{\alpha-1}.$$

Along an ABGP, aggregate variables per (investment) efficiency unit of labor y_t , e_t , x_t , and k_t converge to positive constants y^* , e^* , x^* , and k^* , respectively. The production side of the economy implies the standard results that $k^* = (\alpha/R^*)^{\frac{1}{1-\alpha}}$ and $y^* = (k^*)^\alpha$, and $x^* = k^*(\gamma_0 - \delta)$. Therefore, the asymptotic rental price of capital pins down steady state levels of nominal output, investment, and stock of capital. We have:

$$\begin{aligned}x^* &= k^*(\gamma_0 - \delta), \\ k^* &= \left(\frac{\alpha}{R^*} \right)^{\frac{1}{1-\alpha}}, \\ e^* &= (k^*)^\alpha \left[1 - (k^*)^{1-\alpha} (\gamma_0 - \delta) \right],\end{aligned}$$

which implies the constraints $\gamma_0 > \delta$, $R^* > \alpha(\gamma_0 - \delta)$. ■

Proof of Proposition 5. We aim to prove that there is always a stage along the equilibrium converging to an ABGP where the labor share of manufacturing is increasing. Consider an economy starting with initial stock of capital K_0 that consumes areal aggregate consumption C_0 , where we further normalize $A_{x0} = 1$. First, we that for any $0 < \kappa < 1$, there always exists K_0 small enough such that the share of services relative to agriculture is smaller than κ , that

is

$$\frac{\omega_{s0}}{\omega_{a0}} = \left(\frac{A_{a0}}{A_{s0}} \right)^{(1-\alpha)(1-\sigma)} C_0^{\epsilon_s - \epsilon_m} < \kappa,$$

which implies that initial real aggregate C_0 can always be made small enough to satisfy

$$C_0 < \kappa \left(\frac{A_{s0}}{A_{a0}} \right)^{\frac{(1-\sigma)(1-\alpha)}{\epsilon_s - \epsilon_a}}. \quad (\text{B.14})$$

Note that from the resource constraint:

$$P_0 C_0 \leq K_0^\alpha + K_0 (1 - \delta),$$

for any set of initial prices determined by finite productivities (A_{a0}, A_{m0}, A_{s0}) we can always find \underline{K} such that if $K_0 \leq \underline{K}$ condition (B.14) is satisfied.

Next, we use the result above to prove that the share of manufacturing could be made increasing. First, we observe that under conditions (conditions to be specified), any sequence of nominal consumption expenditures has to be nondecreasing, i.e., $E_{t+1}/E_t \geq 1$. From (16), we can write initial growth in the share of manufacturing as:

$$\frac{L_{m1}}{L_{m0}} = \left(\frac{C_1/C_0}{1 + \gamma^*} \right)^{\epsilon_m} (1 + \xi_m),$$

where ξ_m is the asymptotic (negative) growth rate in the share of manufacturing. Assume to the contrary that the expression above is less than or equal to 1. Note that with the assumptions made in Section 2.4, that is $\epsilon_s > \epsilon_m > \epsilon_a$ and $\gamma_a > \gamma_m > \gamma_s$, we have the following relations among the asymptotic sectoral growth rates of labor shares: $\xi_a < \xi_m < \xi_s = 0$. From (B.13), we can rewrite the growth in nominal aggregate consumption as:

$$\begin{aligned} 1 \leq \frac{E_1}{E_0} &= \omega_{a0} \left(\frac{C_1/C_t}{1 + \gamma^*} \right)^{\epsilon_a} (1 + \xi_a) + \omega_{m0} \left(\frac{C_1/C_0}{1 + \gamma^*} \right)^{\epsilon_m} (1 + \xi_m) + \omega_{s0} \left(\frac{C_1/C_0}{1 + \gamma^*} \right)^{\epsilon_s}, \\ &= \omega_{m0} \frac{L_{m1}}{L_{m0}} + \omega_{a1} \left(\frac{L_{m1}}{L_{m0}} \right)^{\frac{\epsilon_a}{\epsilon_m}} \left[\frac{1 + \xi_a}{(1 + \xi_m)^{\epsilon_a/\epsilon_m}} + \left(\frac{\omega_{s0}}{\omega_{a0}} \right) \frac{(L_{m1}/L_{m0})^{\frac{\epsilon_s - \epsilon_a}{\epsilon_m}}}{(1 + \xi_m)^{\epsilon_s/\epsilon_m}} \right]. \end{aligned}$$

The first term inside the bracket is always less than 1. From what we proved above, for any L_{m1}/L_{m0} we can always find a \underline{K} such that if the initial level of stock satisfies $K_0 \leq \underline{K}$, then

$$\frac{\omega_{s0}}{\omega_{a0}} < \kappa = \left[1 - \frac{1 + \xi_a}{(1 + \xi_m)^{\epsilon_a/\epsilon_m}} \right] \frac{(1 + \xi_m)^{\epsilon_s/\epsilon_m}}{(L_{m1}/L_{m0})^{\frac{\epsilon_s - \epsilon_a}{\epsilon_m}}}.$$

With such a K_0 , we have that

$$1 \leq \frac{E_{t+1}}{E_t} < \omega_{m0} \frac{L_{m1}}{L_{m0}} + \omega_{a0} \left(\frac{L_{m1}}{L_{m0}} \right)^{\frac{\epsilon_a}{\epsilon_m}},$$

$$< \omega_{m0} + \omega_{a0},$$

which yields a contradiction, where in the second inequality we have used the assumption that $L_{m1}/L_{m0} \leq 1$ and that $\epsilon_a, \epsilon_m > 0$. This completes our proof that K_0 always exists such that the share of manufacturing is initially growing. ■

C Tables and Figures

Table 9: Nested CES Regression

Within Manufacturing (ϵ rel. to Industry)	
Elasticity σ	0.86 (0.02)
Mining	-0.47 (0.02)
Construction	0.16 (0.01)
Observations	1602
Within Services (ϵ rel. to Public Utilities)	
Elasticity σ	0.88 (0.01)
Transp., Storage, Comm.	0.03 (0.02)
Wholesale and Retail	0.24 (0.02)
Community, Social and Personal Serv.	0.07 (0.02)
Finance, Insurance, Real State	0.48 (0.02)
Observations	950

Regressions for the entire sample. Robust standard errors in parentheses.

Figure 6: Partial Correlations of Expenditure Share and Real Consumption for OECD countries

